

FY2010 Second Quarter Financial Results



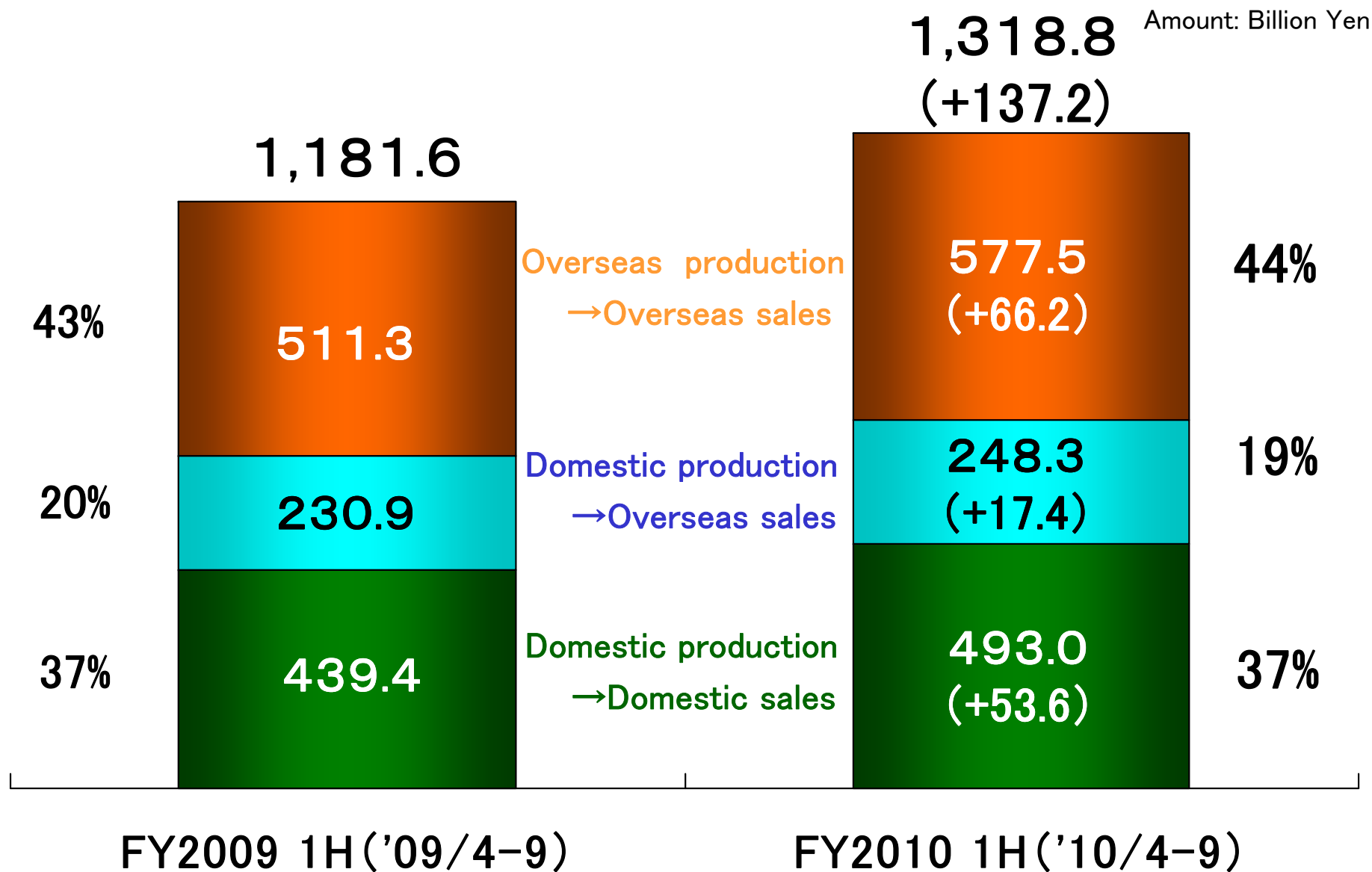
SUZUKI MOTOR CORPORATION
2 November 2010

Amount: Billion Yen

	FY2010 1H (' 10/4-9)	FY2009 1H (' 09/4-9)	Change	
Net sales	1,318.8	1,181.6	+ 137.2	+ 11.6%
Operating income (Ratio)	68.8 (5.2%)	31.8 (2.7%)	+ 37.0	+116.1%
Ordinary income (Ratio)	74.9 (5.7%)	39.1 (3.3%)	+ 35.8	+ 91.8%
Net income (Ratio)	30.4 (2.3%)	12.5 (1.1%)	+ 17.9	+143.0%



Consolidated: Net Sales



Consolidated: Net Sales Year-on-Year Comparison

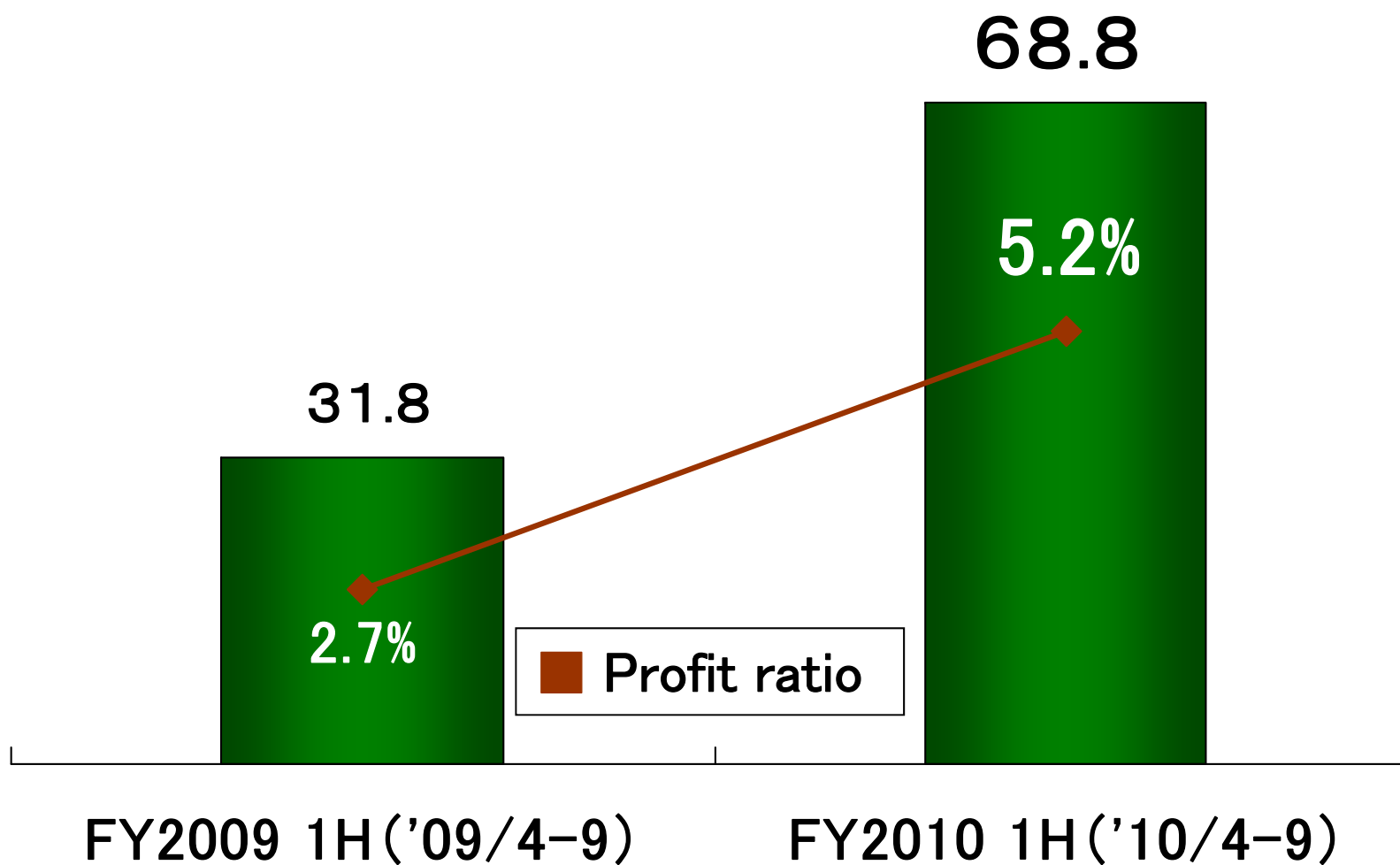
※Excluding Financial Services business

Amount: Billion Yen

	Motorcycle	Automobile	Marine & Power products, etc.	Total	(Effect of ForEX rates conversion)
Domestic total	-1.8	+57.0	+0.0	+55.2	
Overseas total	-9.5	+90.5	+2.5	+83.5	-30.3
Europe	-5.1	-30.4	+0.6	-34.9	-25.9
North America	-23.3	-12.6	-0.1	-36.0	-2.6
Asia	+12.4	+99.0	+0.6	+112.0	-6.4
Others	+6.5	+34.5	+1.4	+42.4	+4.6
Grand total	-11.3	+147.5	+2.5	+138.7	-30.3
(Effect of ForEX rates conversion)	-1.8	-27.6	-0.9	-30.3	

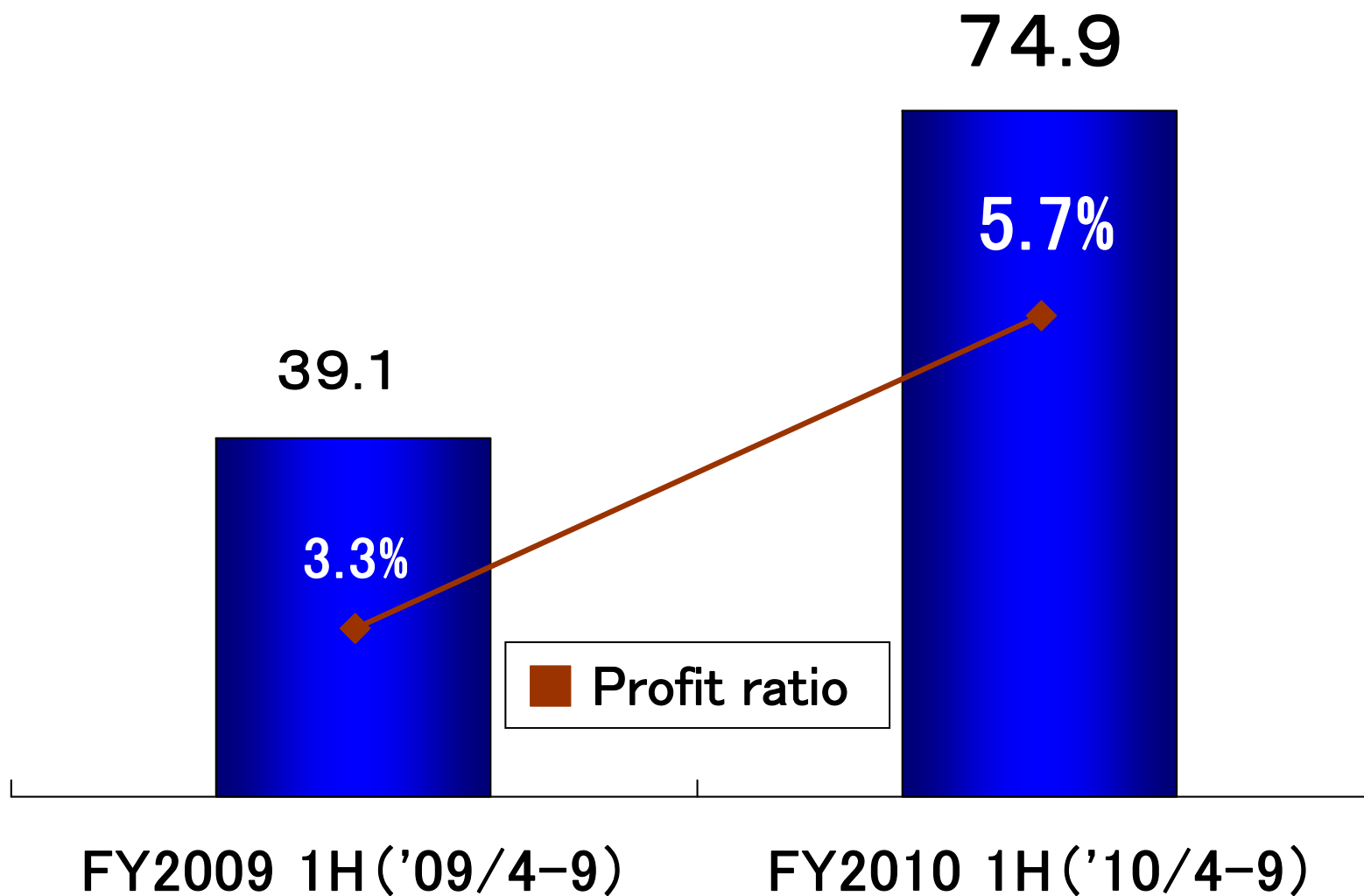
Amount: Billion Yen

37.0 bln yen (+116.1%) increase in profit



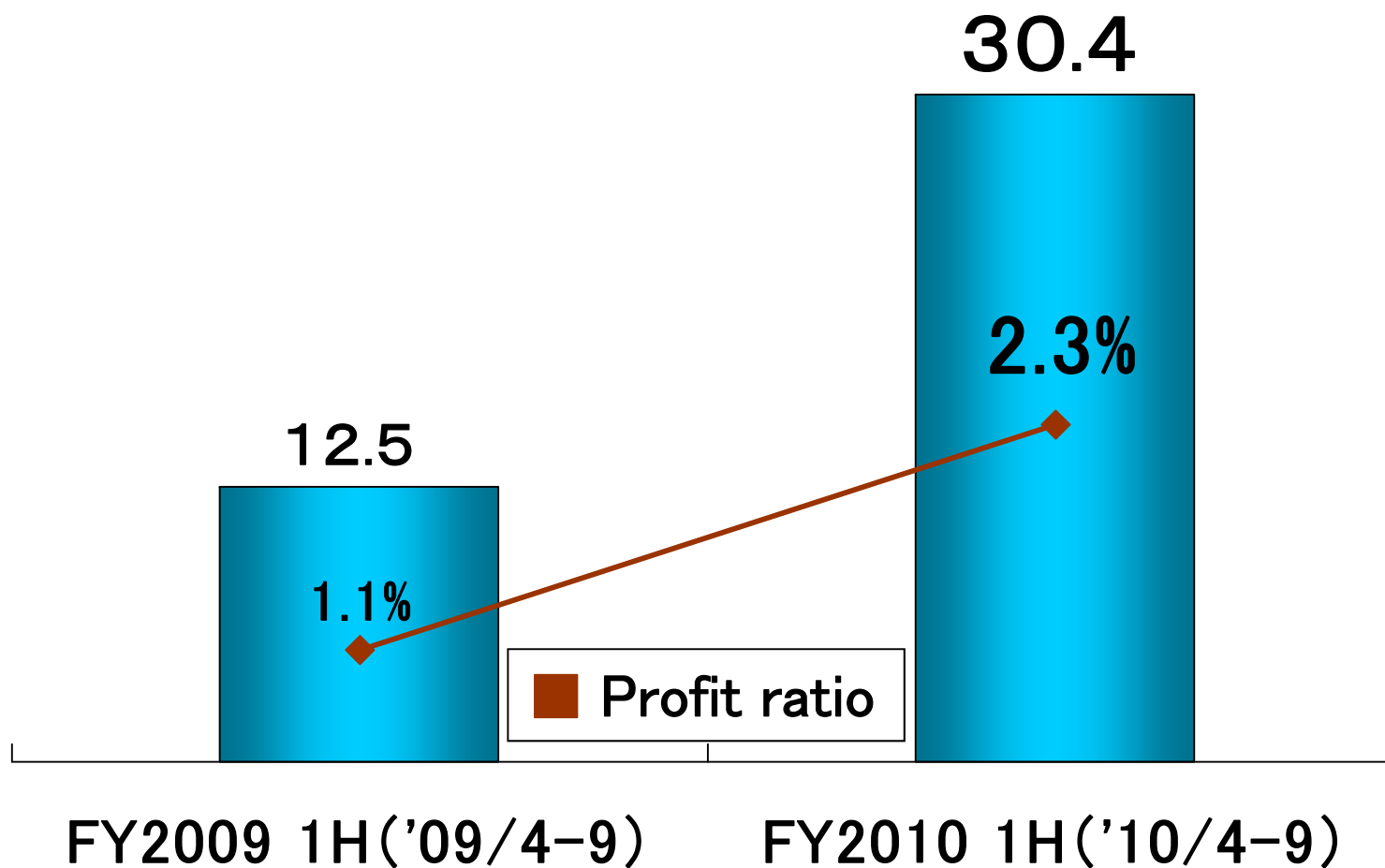
Amount: Billion Yen

35.8 bln yen (+91.8%) increase in profit



Amount: Billion Yen

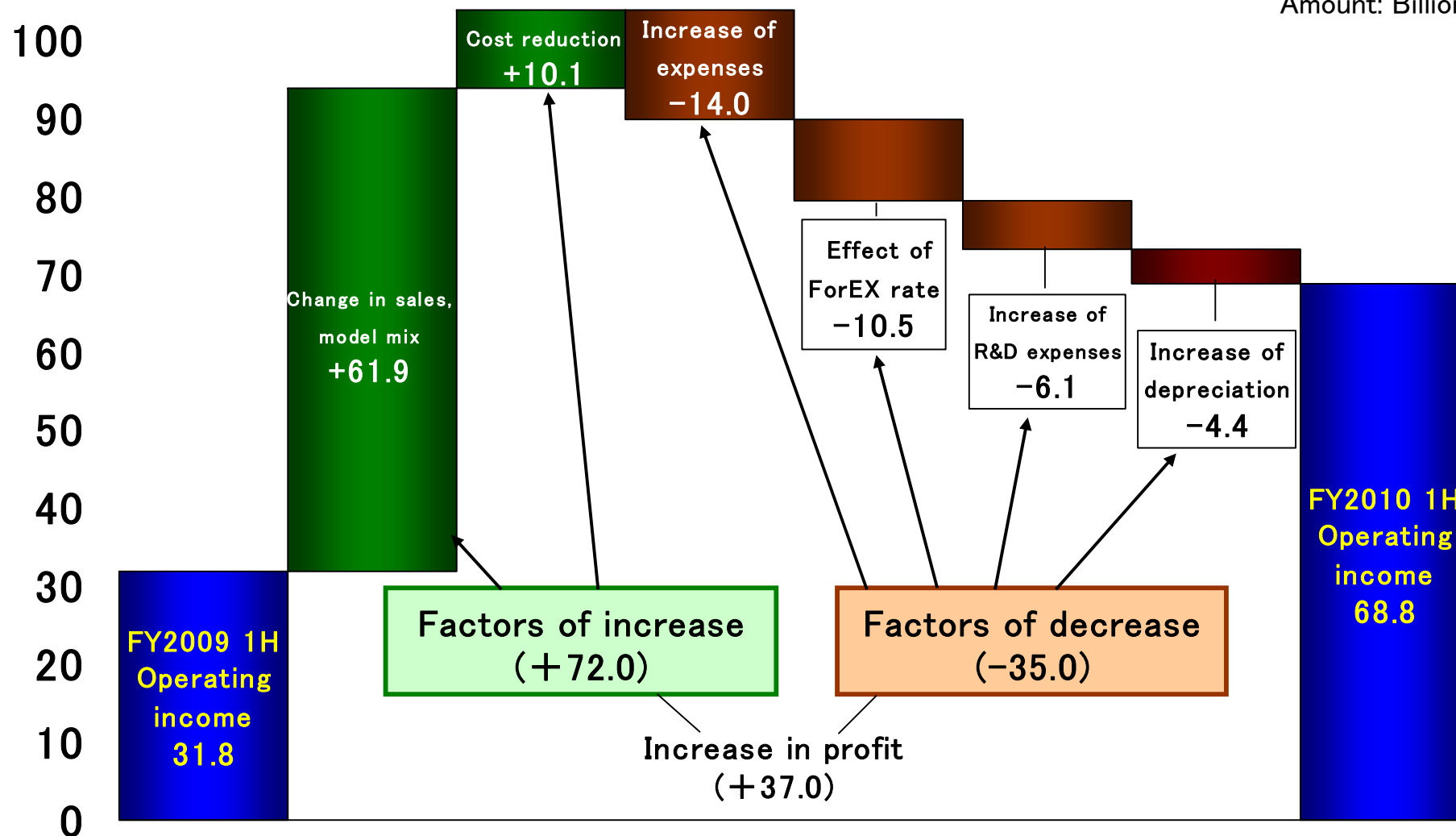
17.9 bln yen (+143.0%) increase in profit





Consolidated: Factors of Change in Operating Income

Amount: Billion Yen



(Change in sales, model mix includes the effect of raw material prices -7.7)



Consolidated: Foreign Exchange Rates

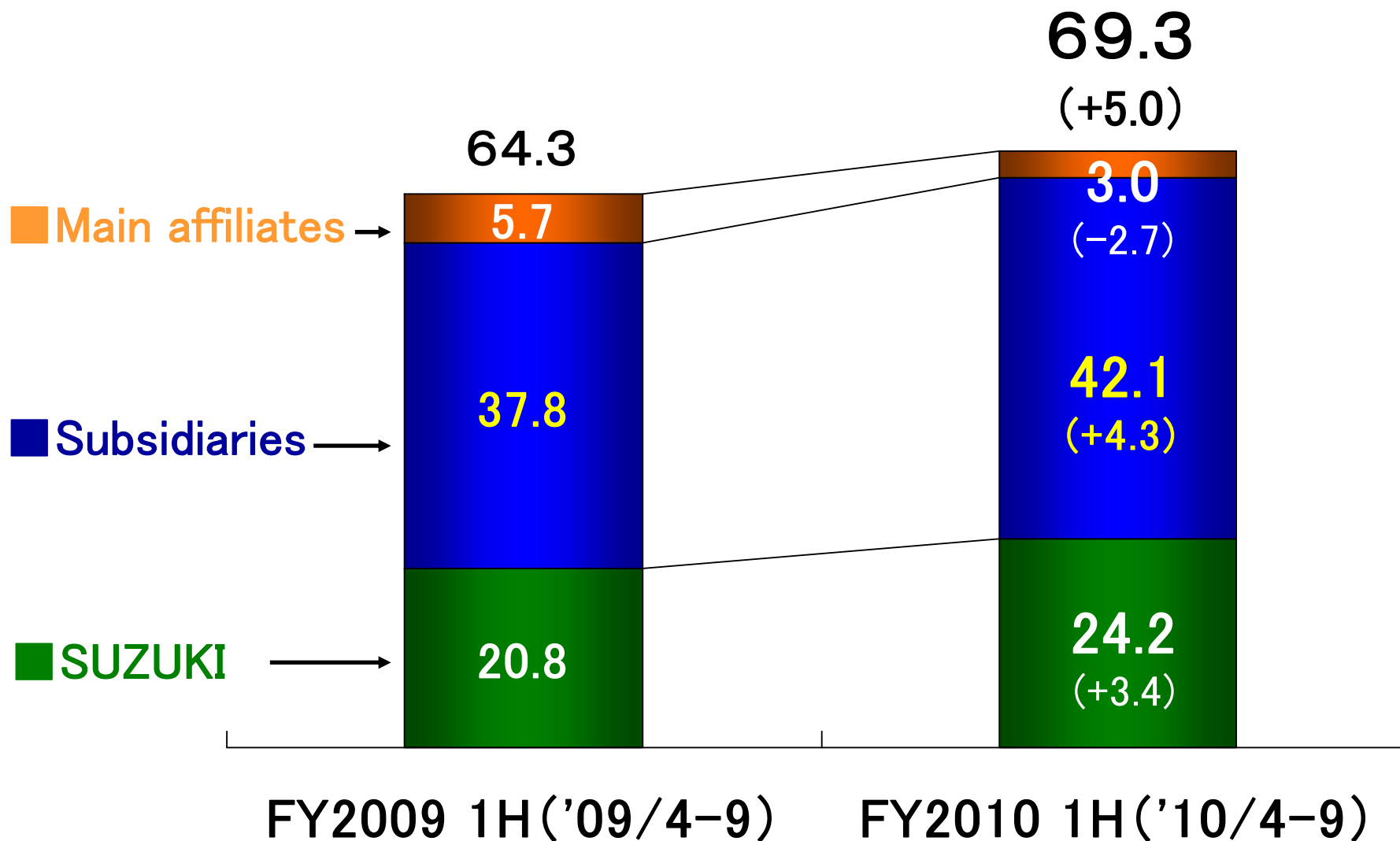
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	U.S. dollar	Euro	Others
FY2010 1H ('10/4-9)	89 yen	114 yen	—
FY2009 1H ('09/4-9)	96 yen	133 yen	—
Change	-7 yen	-19 yen	—
Effect of ForEX rates	-1.8 bln yen	-8.1 bln yen	-0.6 bln yen
Total	-10.5 bln yen		



Consolidated: Capital Expenditures (including CAPEX of main affiliates)

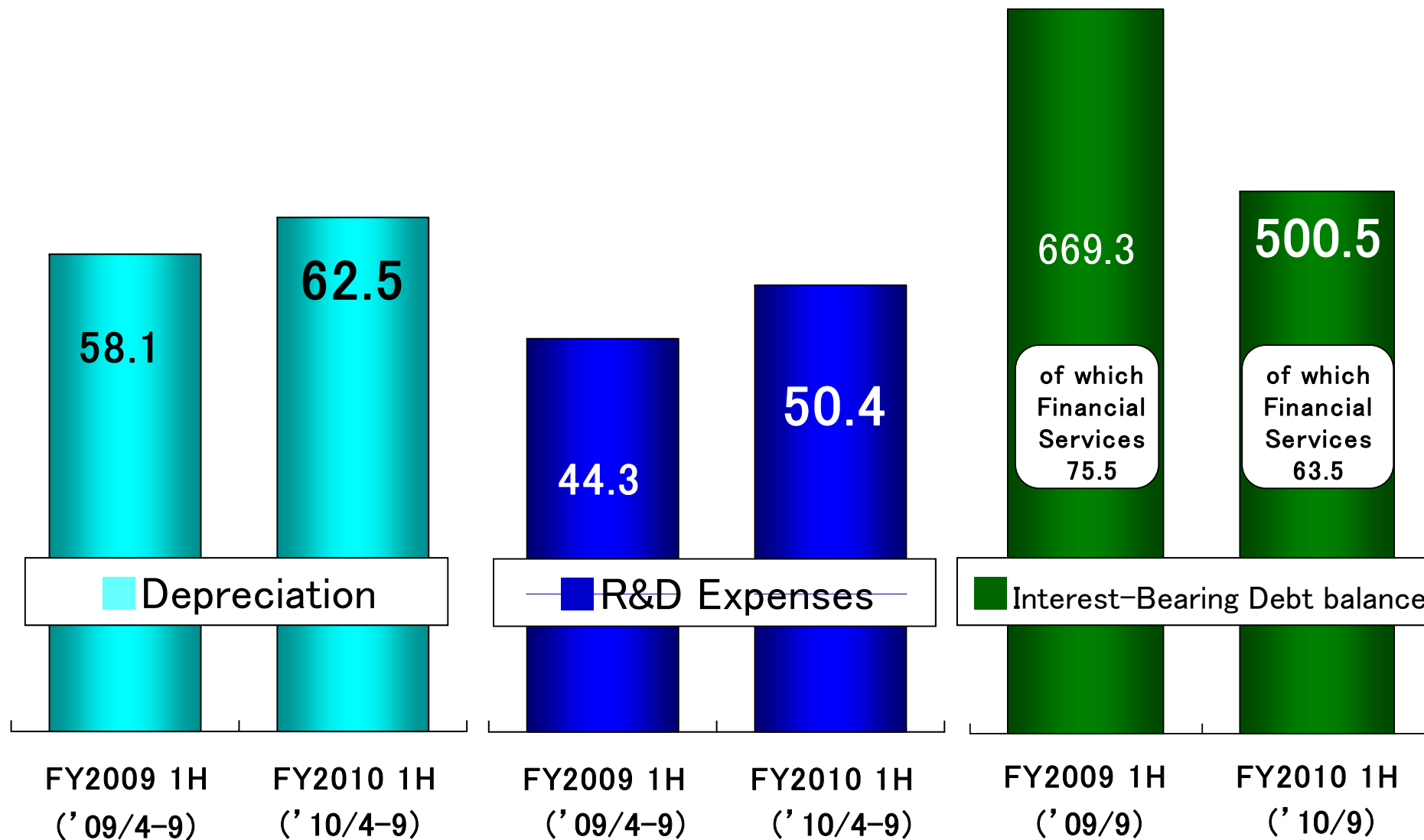
Amount: Billion Yen



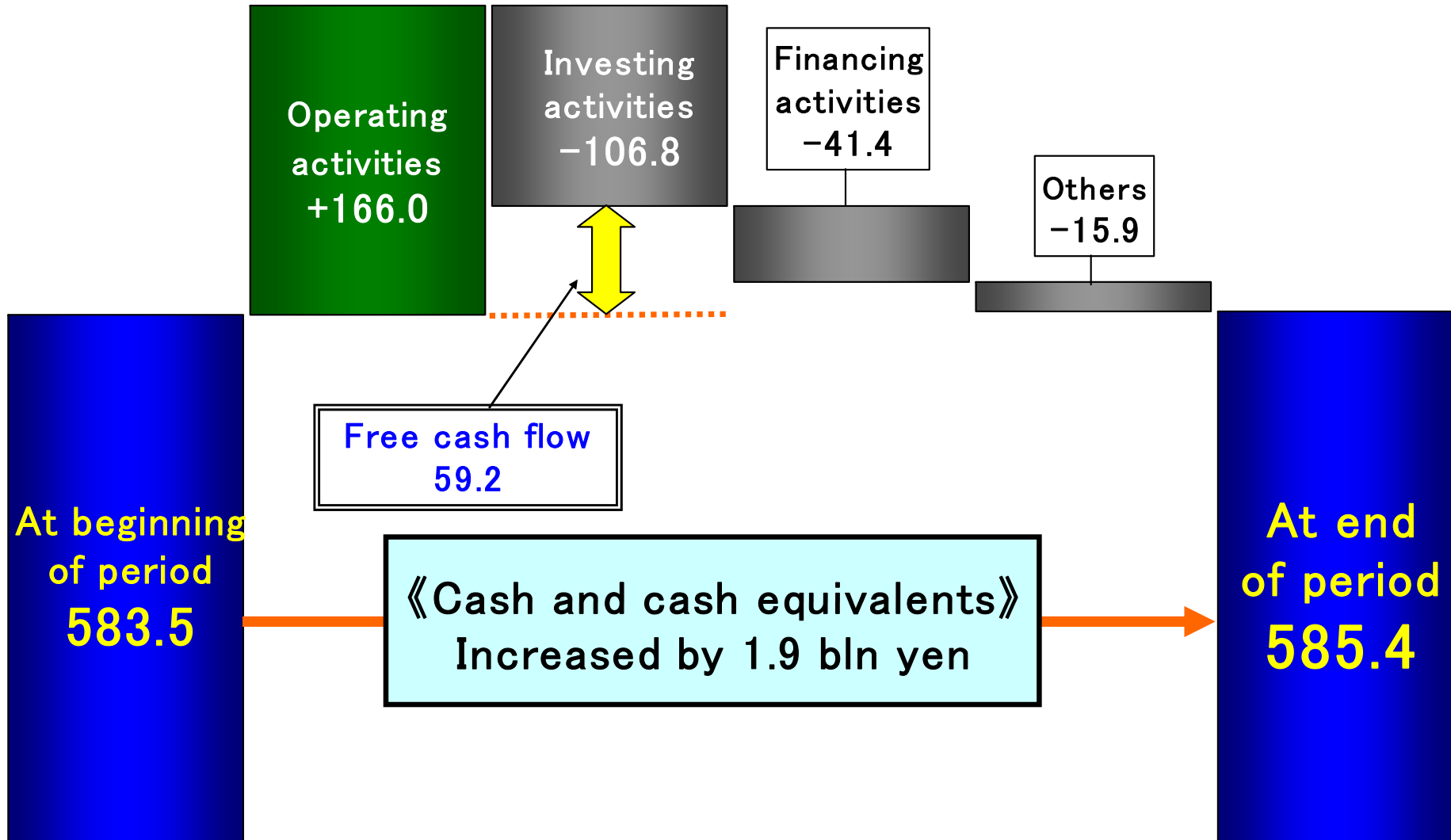


Consolidated: Depreciation, R&D Expenses, Interest-Bearing Debt balance

Amount: Billion Yen



Amount: Billion Yen

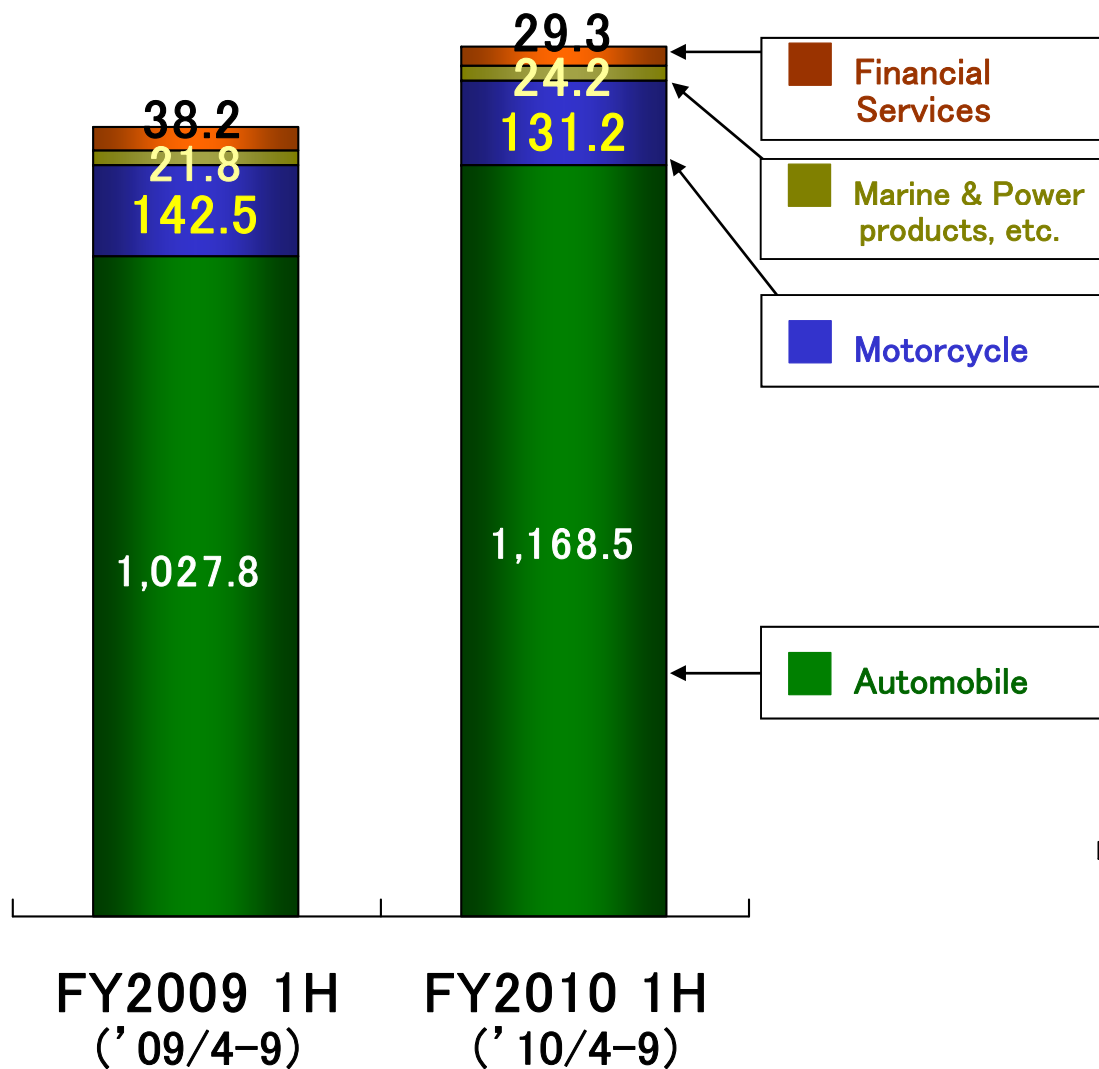


Amount: Billion Yen

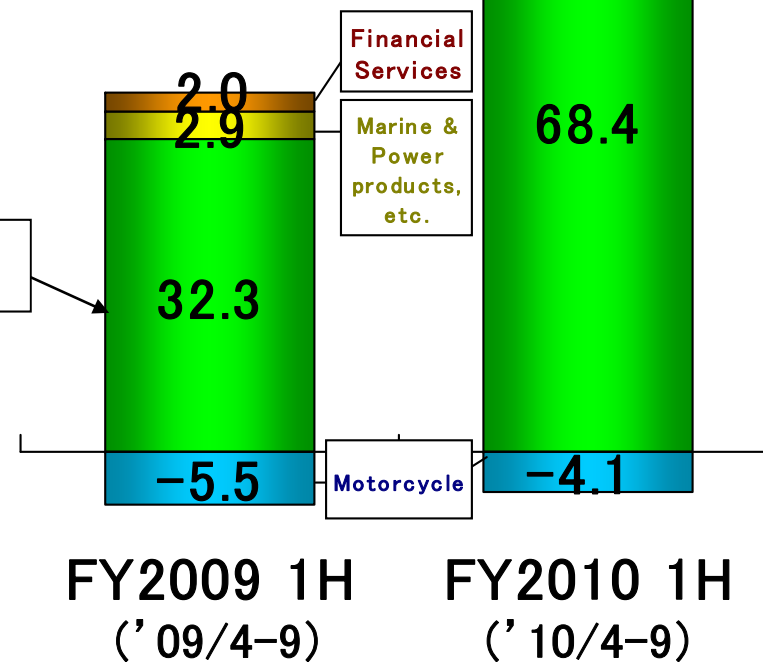
	'09/1-3	'09/4-6	'09/7-9	'09/10-12	'10/1-3	'10/4-6	'10/7-9
Operating activities	+22.7	+53.8	+102.7	+73.5	+96.4	+132.8	+33.2
Investing activities	-66.9	-24.3	-45.2	-188.2	-24.6	-47.6	-59.2
FCF	-44.2	+29.5	+57.5	-114.7	+71.8	+85.2	-26.0
Financing activities	+262.5	+31.9	-48.2	+19.8	+99.9	-19.8	-21.6
Others	-10.0	+4.0	-6.5	+5.3	+5.4	-13.4	-2.5
Total amount of change	+208.3	+65.4	+2.8	-89.6	+177.1	+52.0	-50.1

Amount: Billion Yen

Net sales



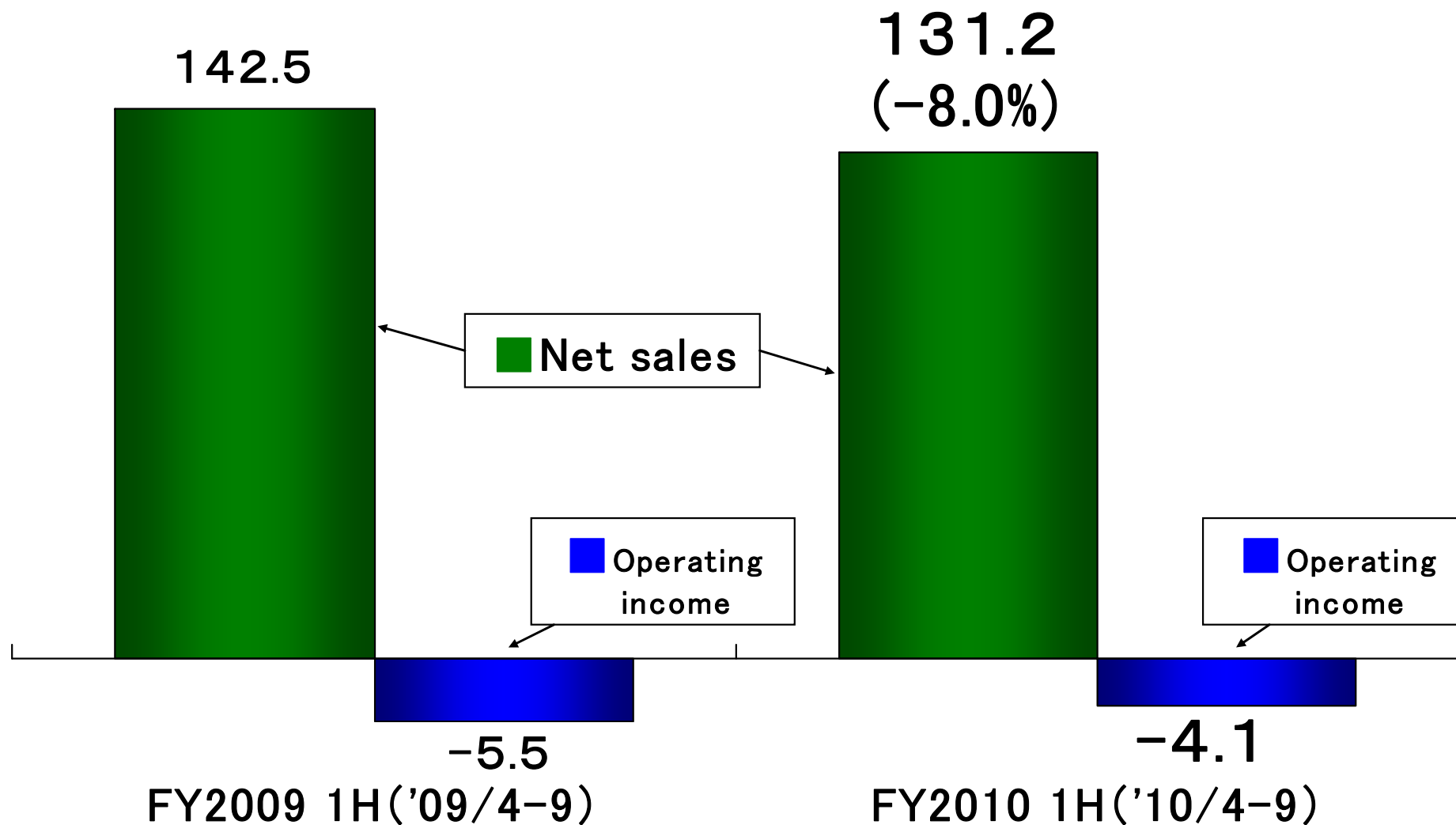
Operating income





Consolidated: Operating Results by Business (Motorcycle)

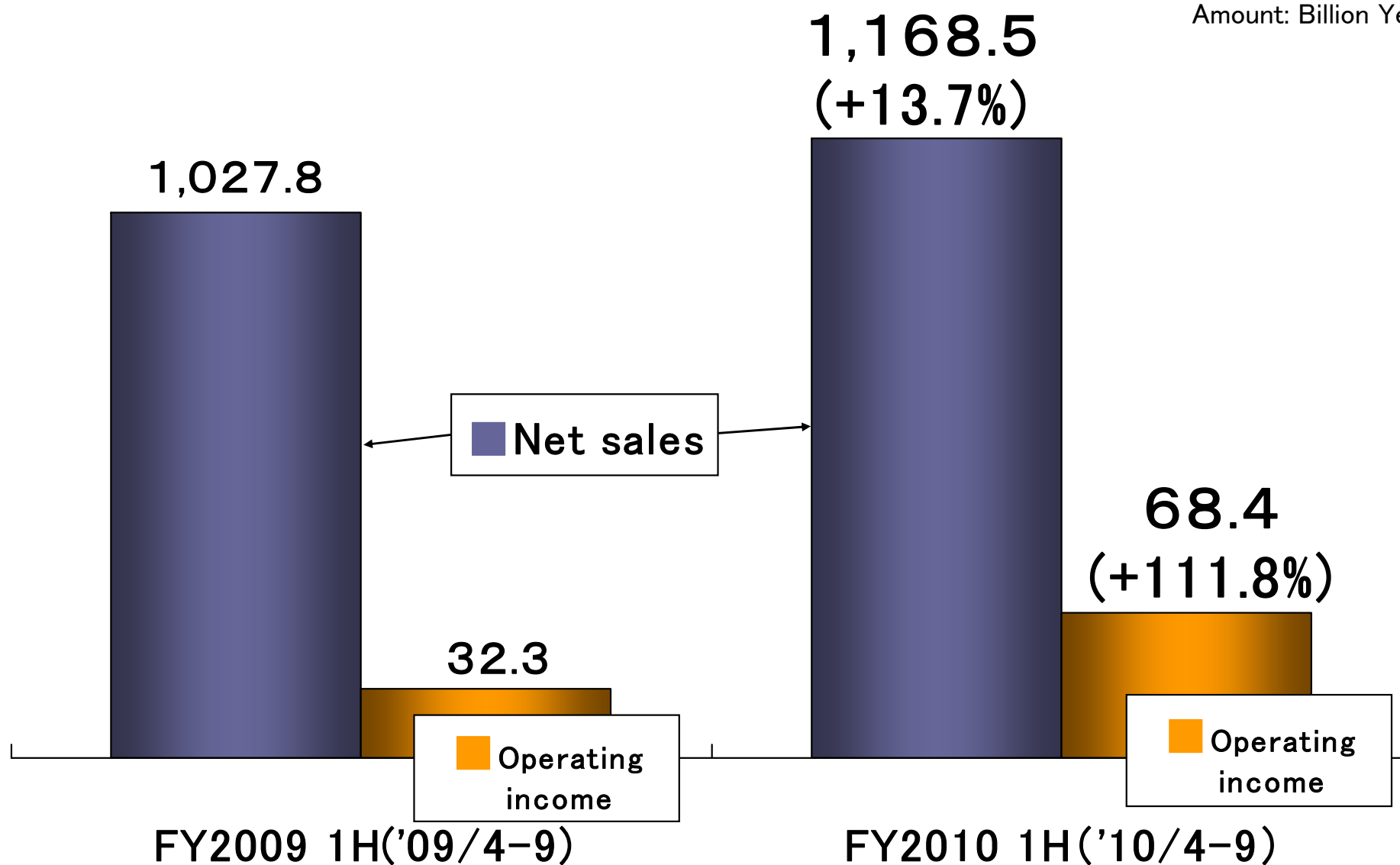
Amount: Billion Yen





Consolidated: Operating Results by Business (Automobile)

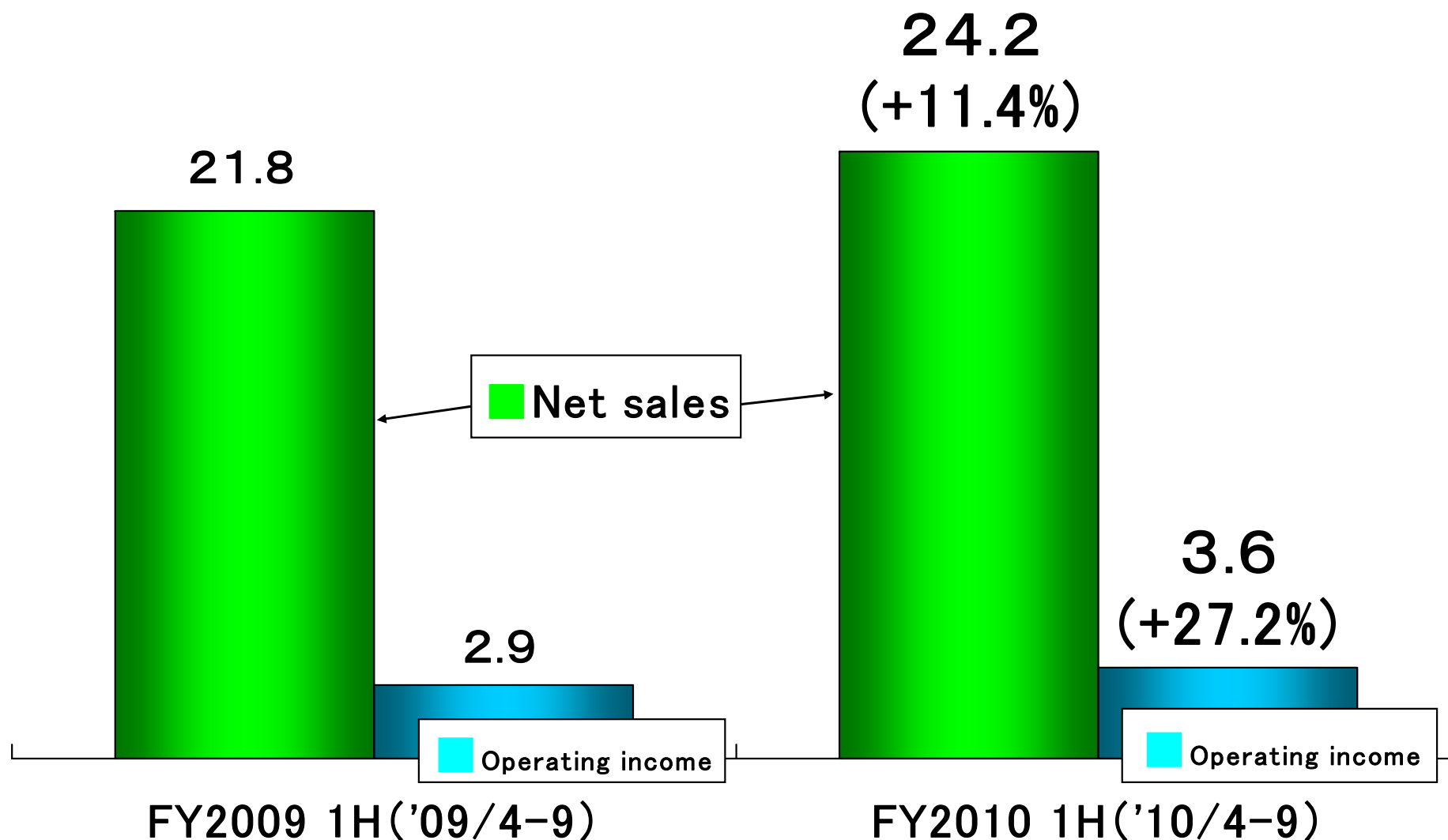
Amount: Billion Yen





Consolidated: Operating Results by Business (Marine and Power products, etc.)

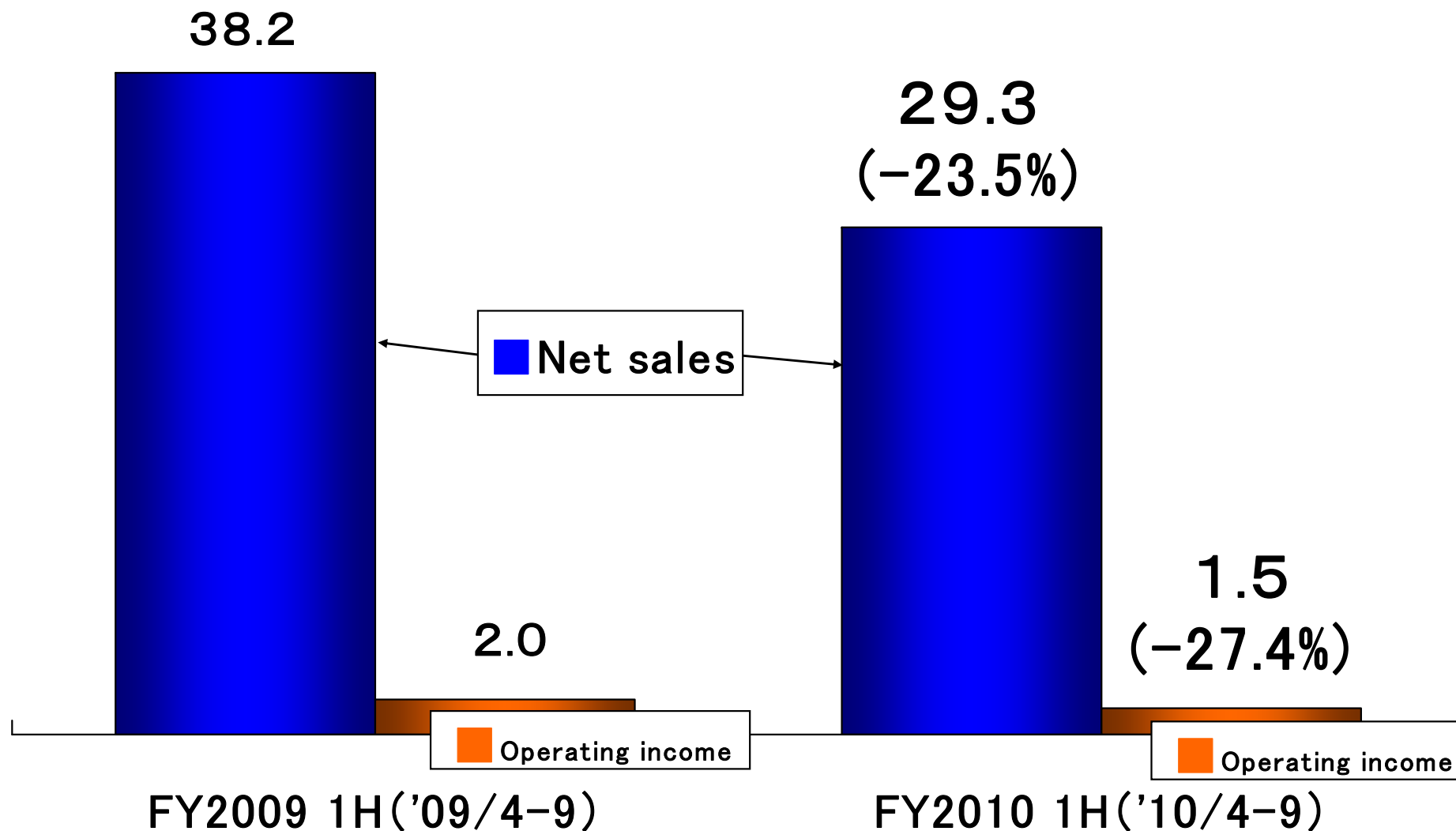
Amount: Billion Yen





Consolidated: Operating Results by Business (Financial Services)

Amount: Billion Yen

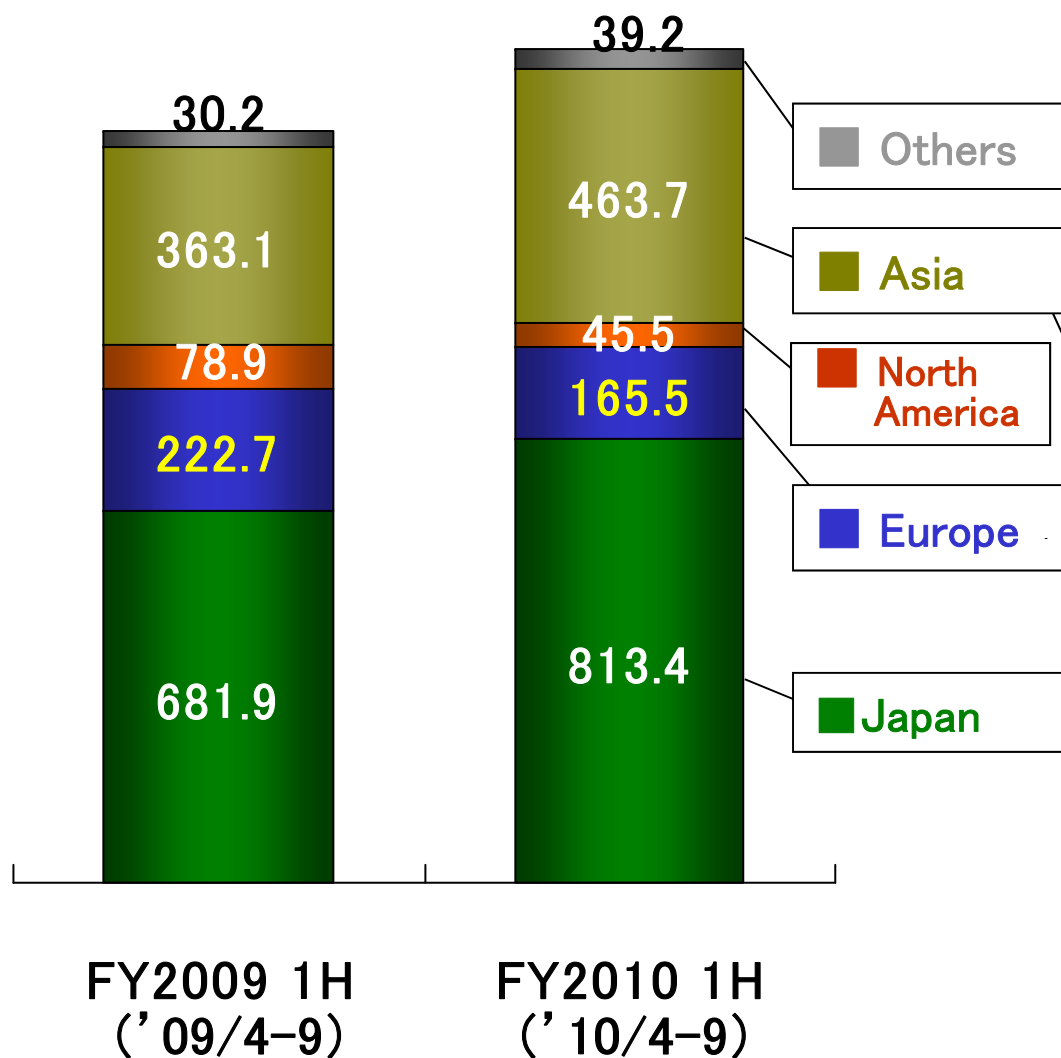




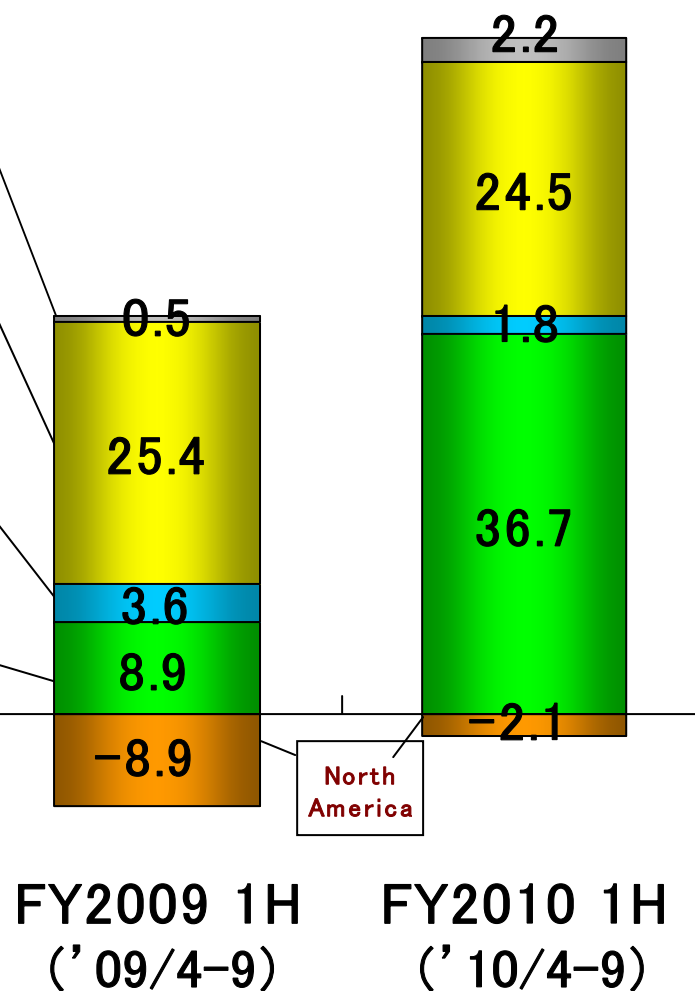
Consolidated: Operating Results by Geographical Areas

Amount: Billion Yen

Net sales



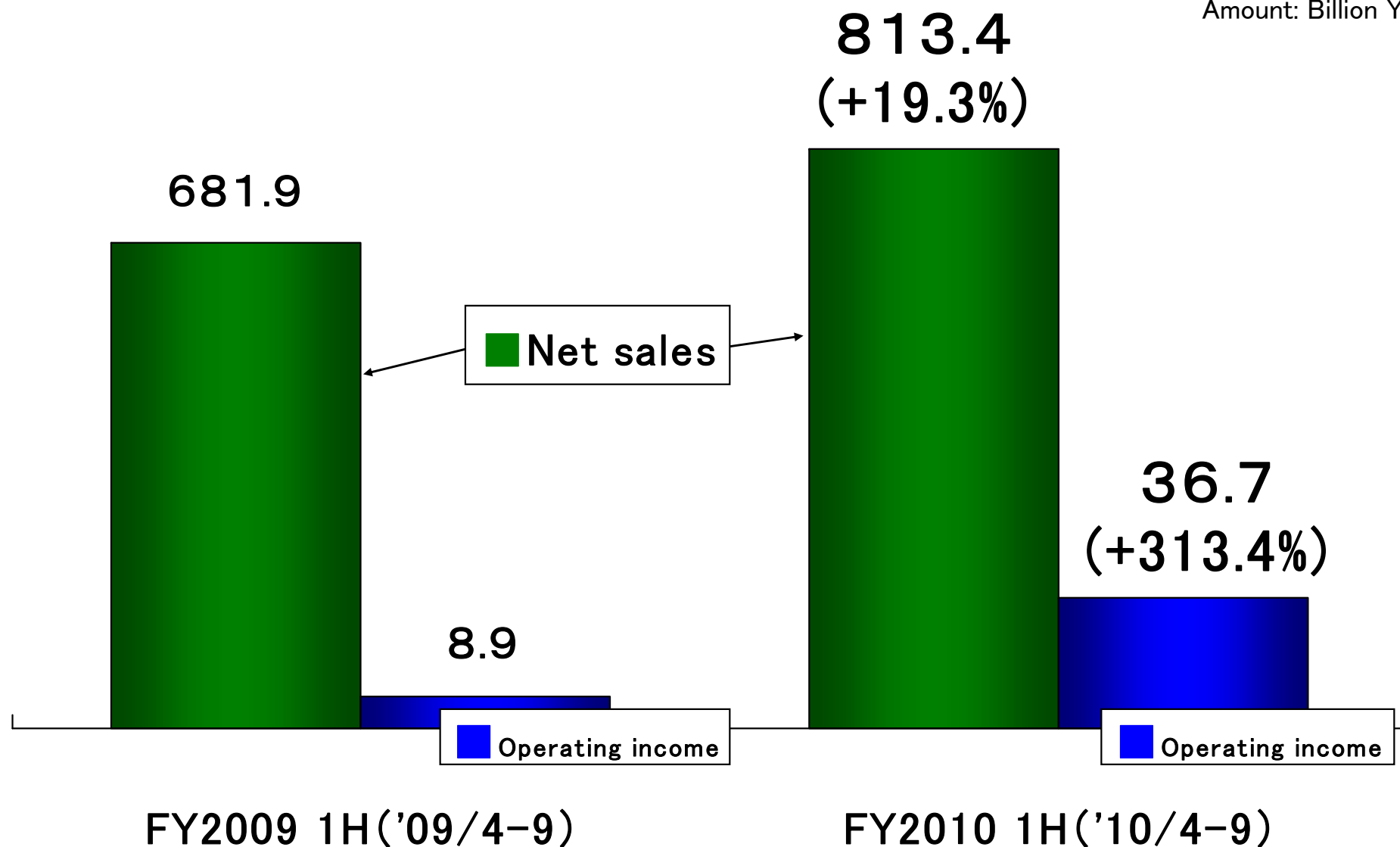
Operating income





Consolidated: Operating Results by Geographical Areas (Japan)

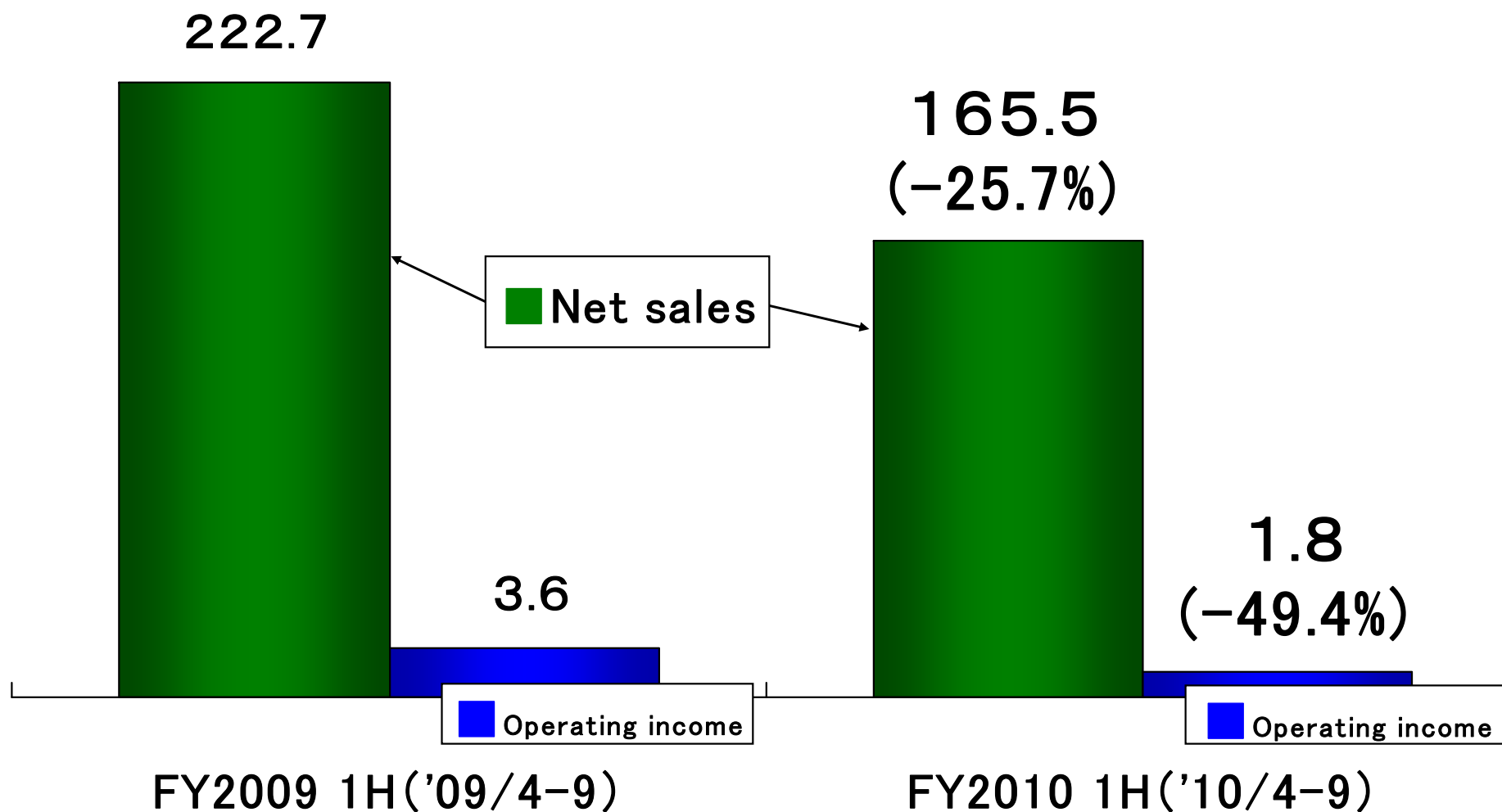
Amount: Billion Yen





Consolidated: Operating Results by Geographical Areas (Europe)

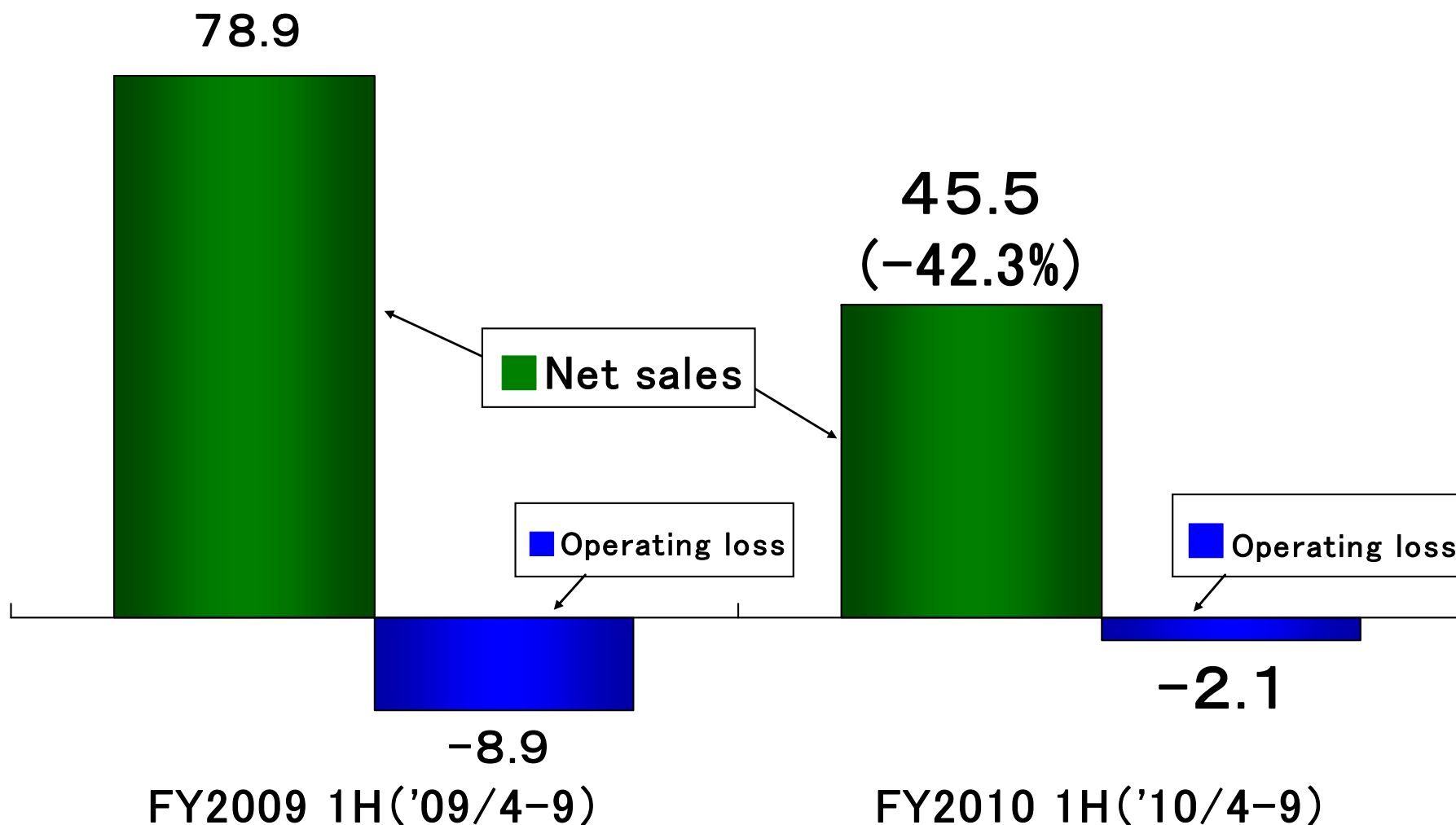
Amount: Billion Yen





Consolidated: Operating Results by Geographical Areas (North America)

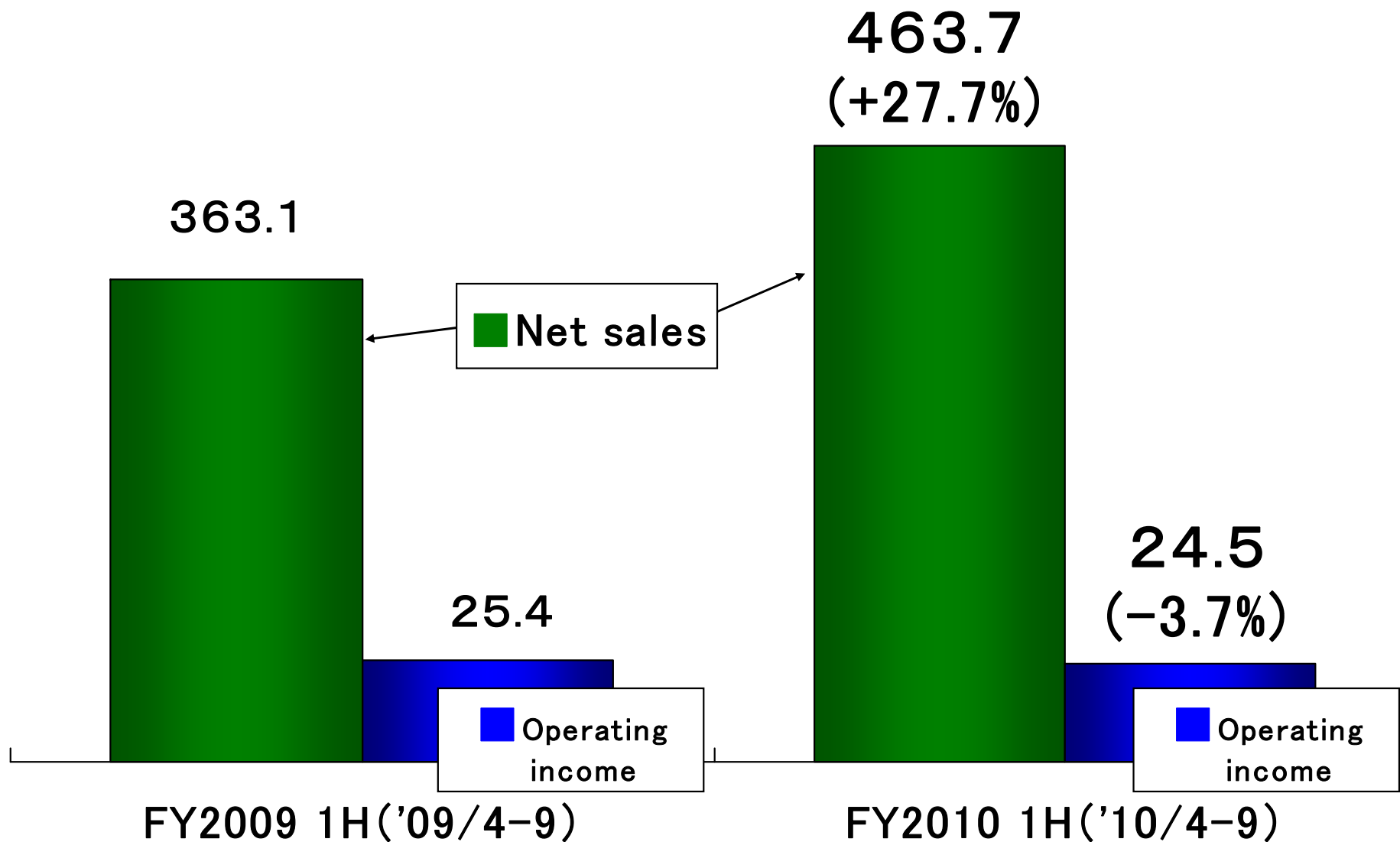
Amount: Billion Yen





Consolidated: Operating Results by Geographical Areas (Asia)

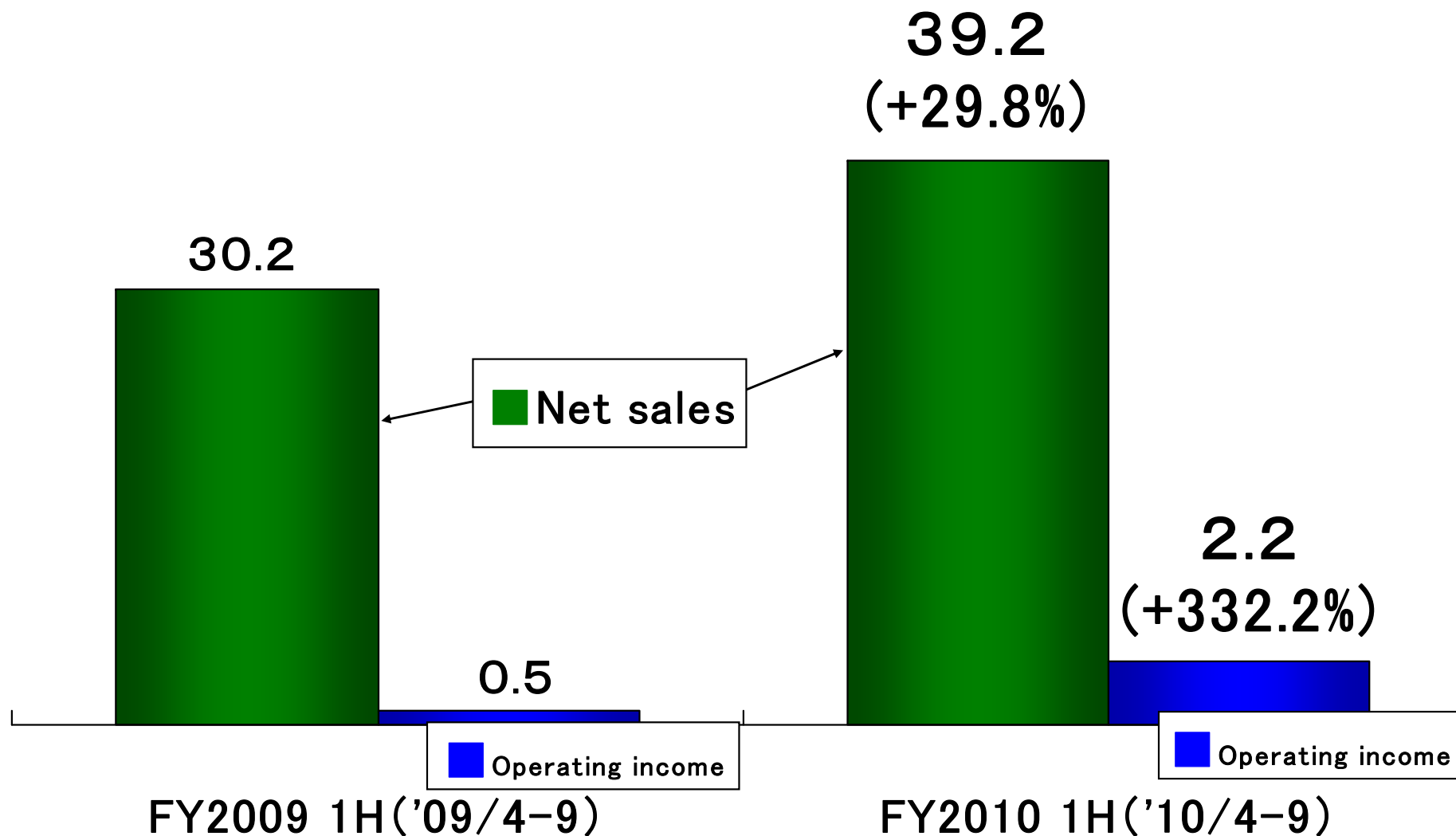
Amount: Billion Yen





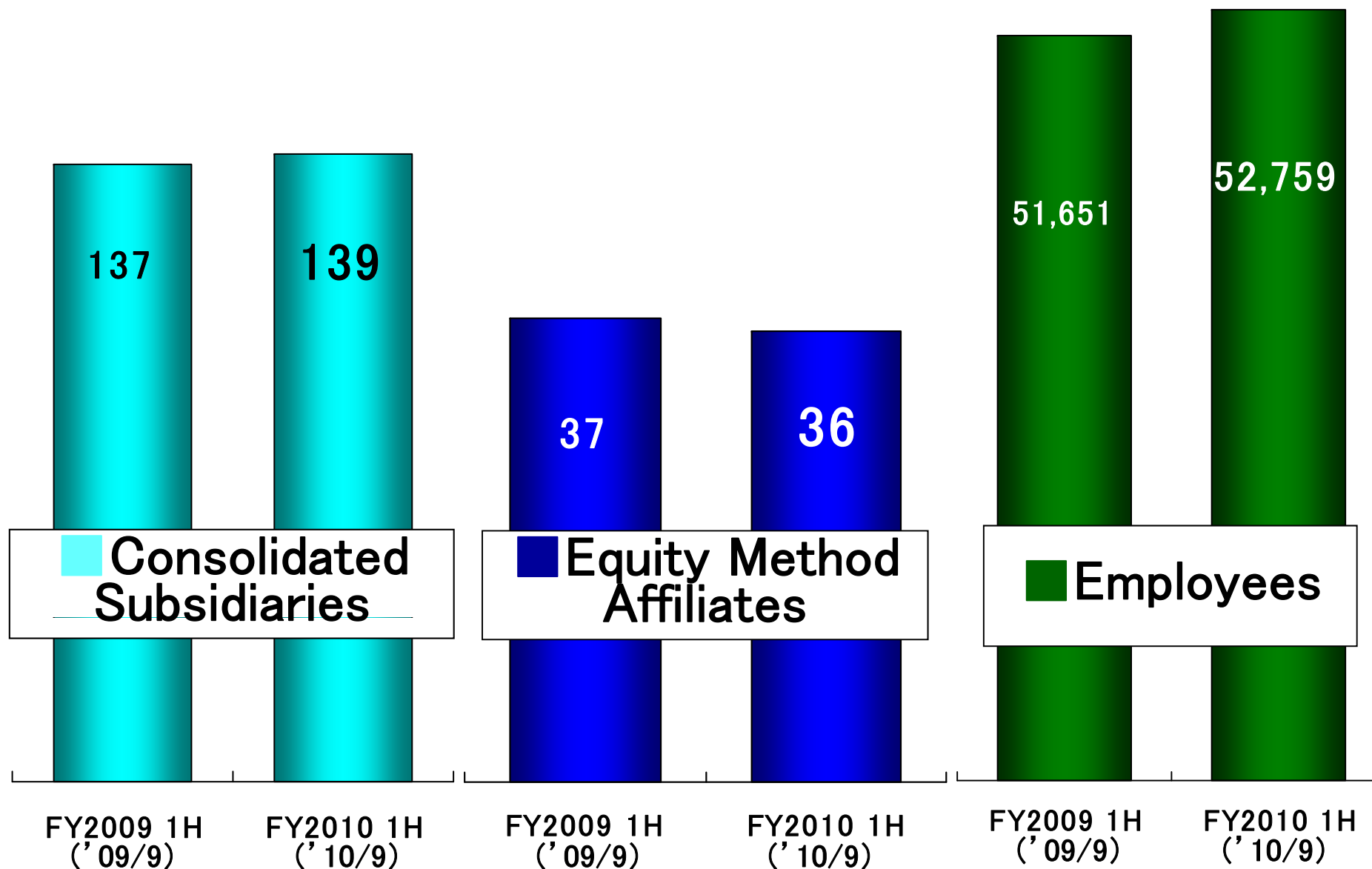
Consolidated: Operating Results by Geographical Areas (Others)

Amount: Billion Yen





Consolidated: Number of Consolidated Subsidiaries, Equity Method Affiliates and Employees



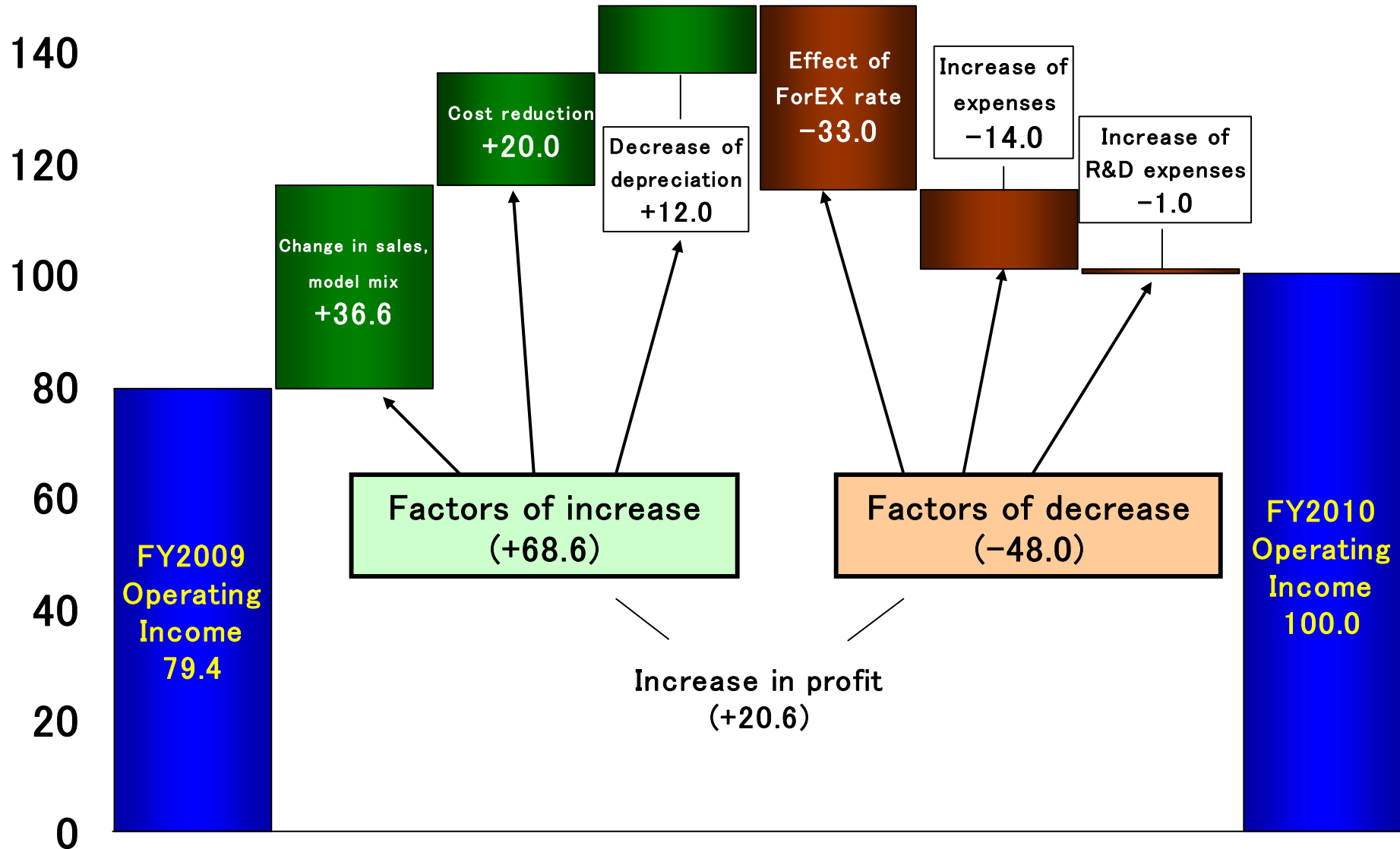
Higher earnings on higher sales

	FY2010 Forecast	Previous Forecast	FY2009 Actual result
Net sales	2,550 bln yen	2,500 bln yen	2,469.1 bln yen
Operating income	100 bln yen	80 bln yen	79.4 bln yen
Ordinary income	110 bln yen	95 bln yen	93.8 bln yen
Net income	35 bln yen	30 bln yen	28.9 bln yen
ForEX rates	US\$ 84 yen (2nd half: 80 yen)	90 yen	93 yen
	Euro 112 yen (2nd half: 110 yen)	115 yen	131 yen



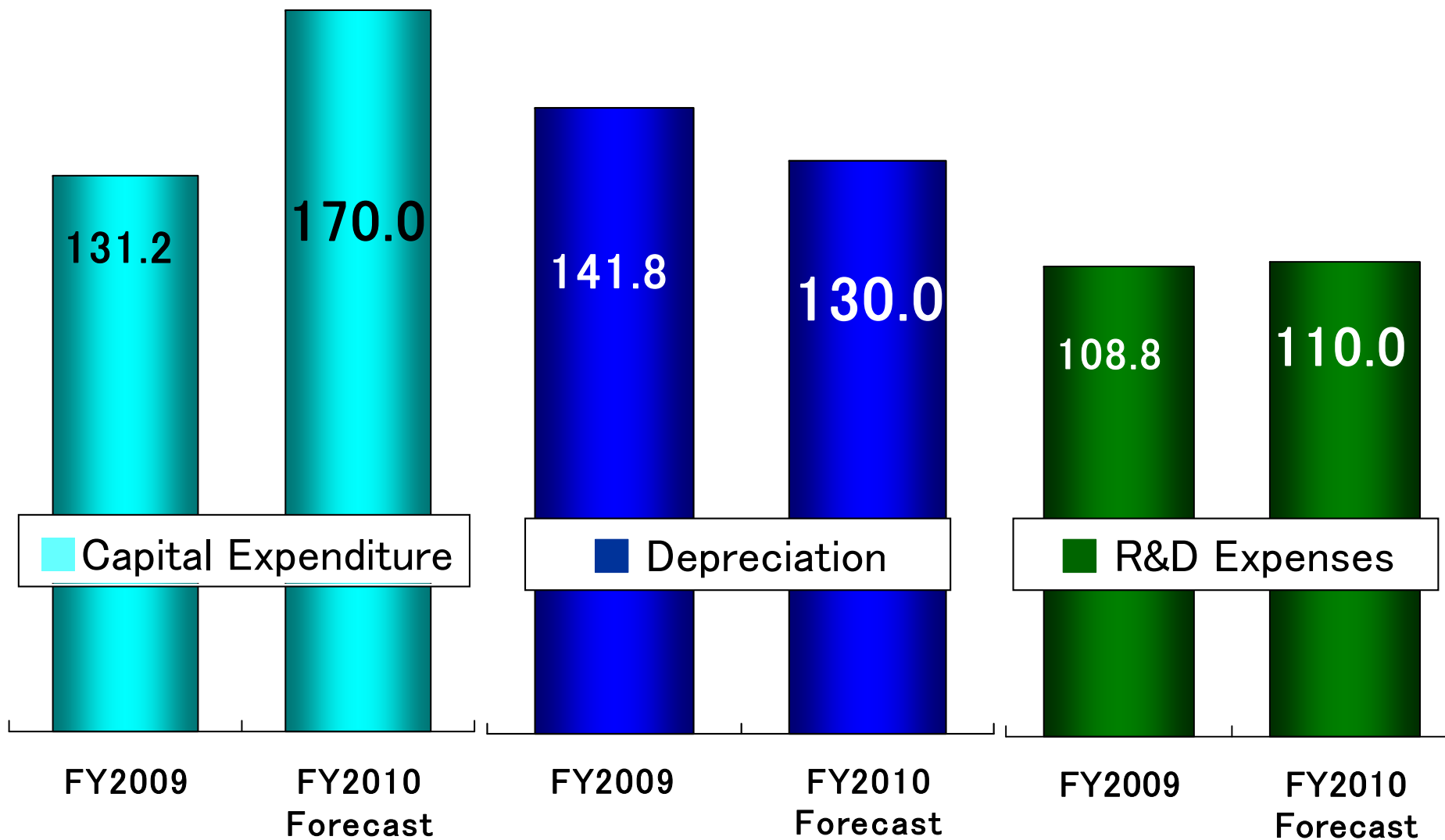
Consolidated: Forecast for FY2010 Full Year Factors of Change in Operating Income

Amount: Billion Yen





Amount: Billion Yen



« First half »

« Full year »

Change in plan: -90

(Unit: thousands)

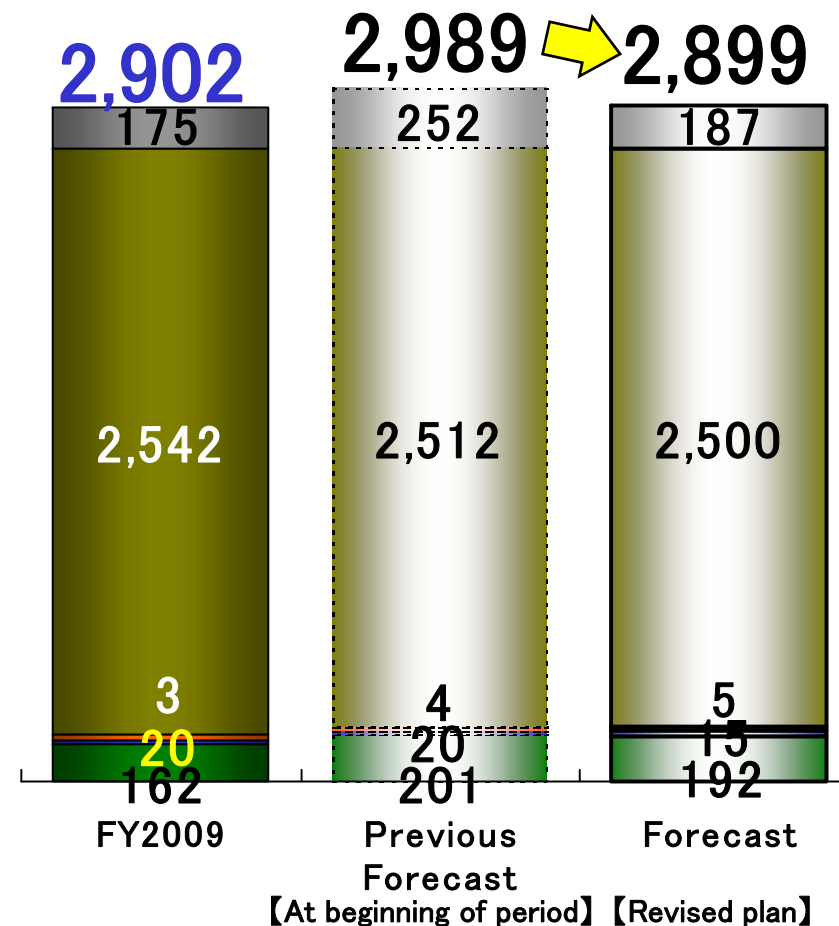
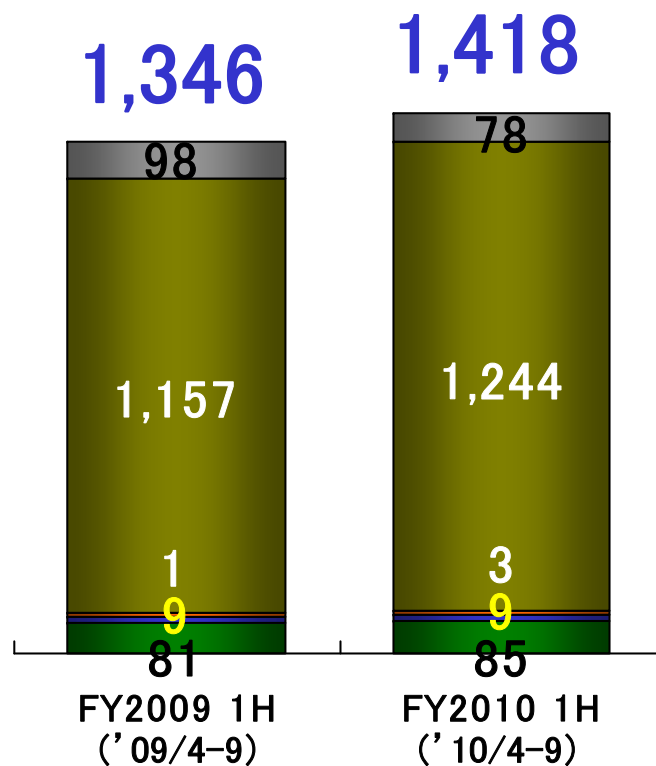
Others

Asia

North America

Europe

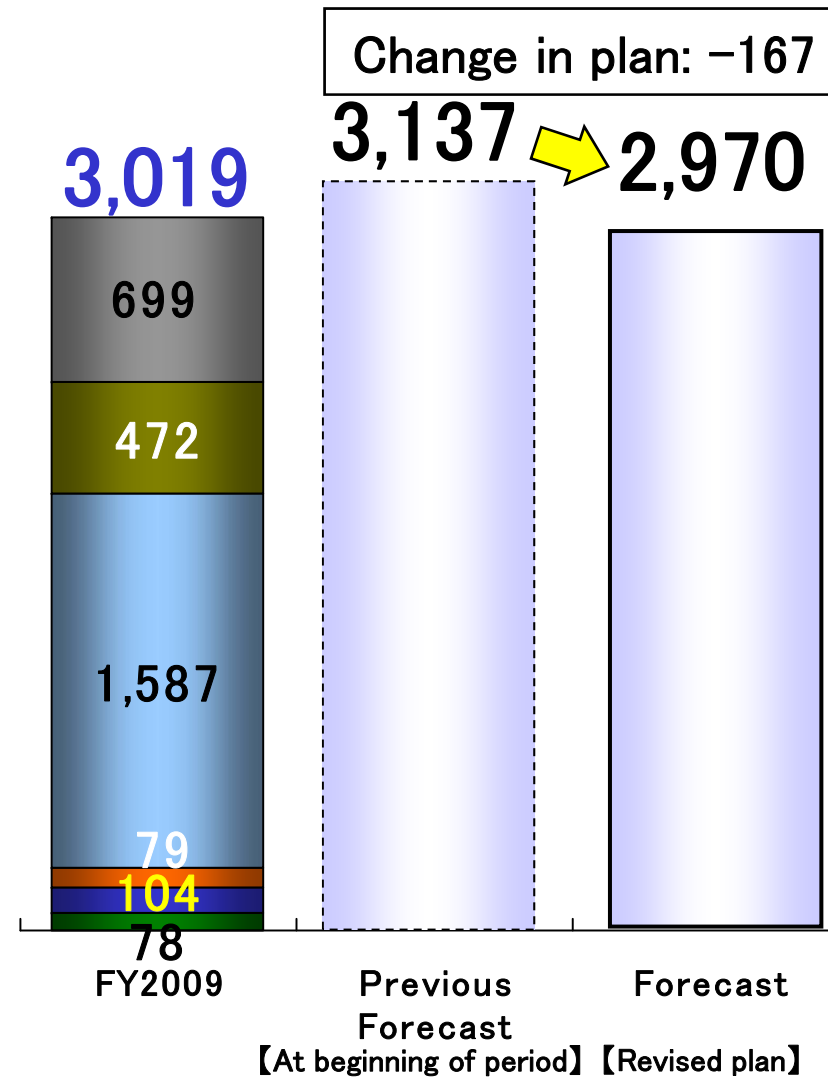
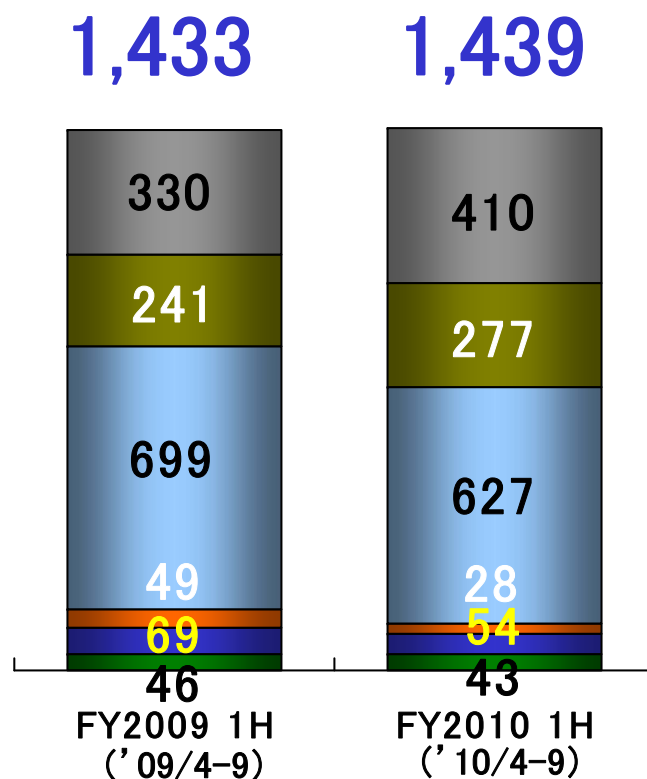
Japan



« First half »

« Full year »

(Unit: thousands)

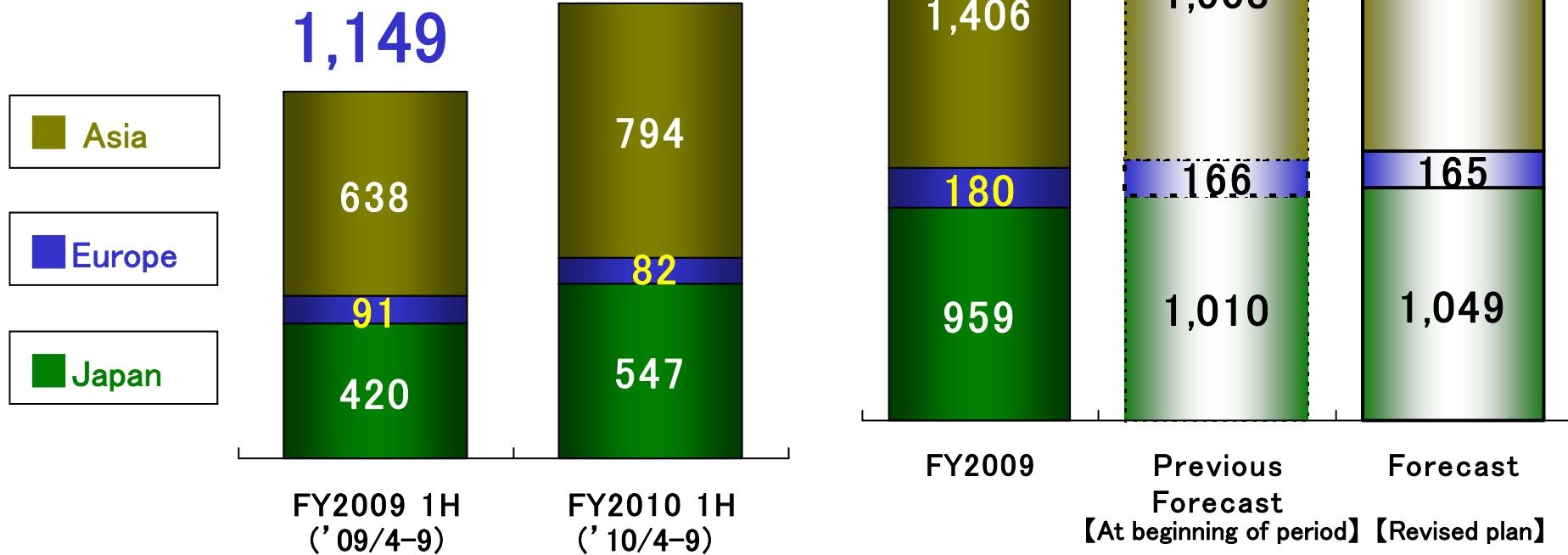


«First half»

«Full year»

Change in plan: +155

(Unit: thousands)

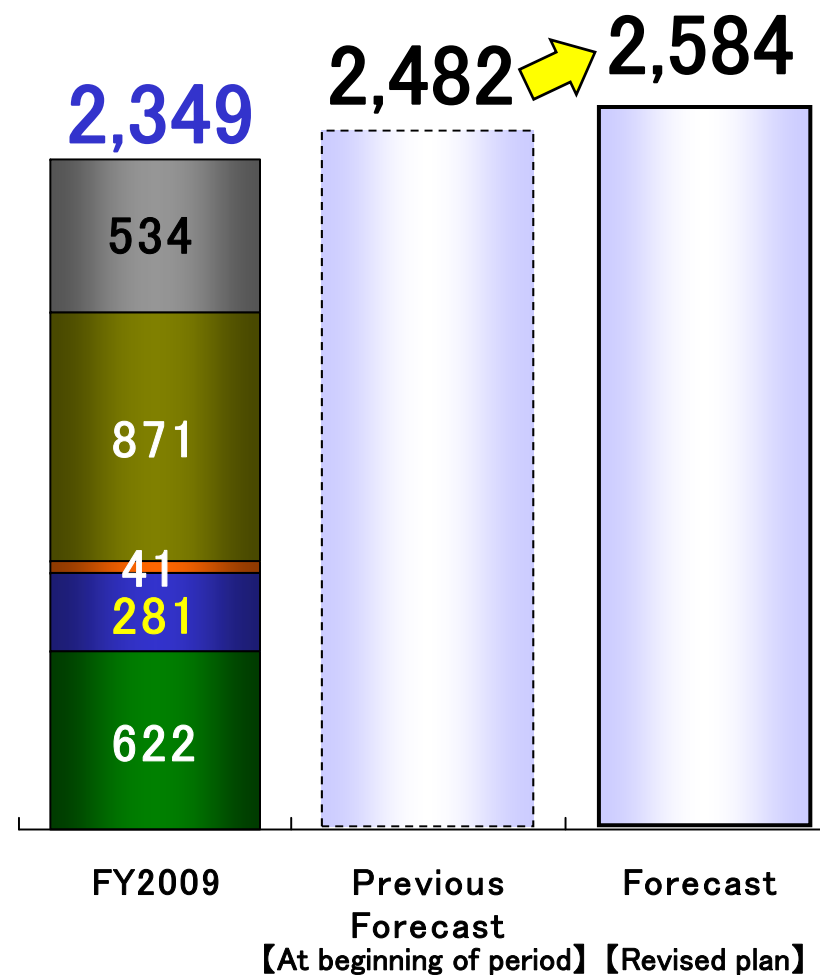
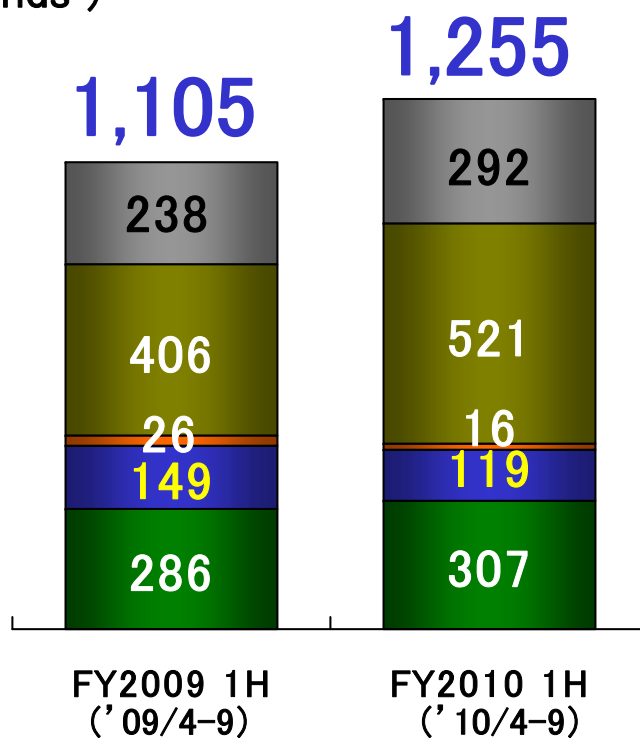


« First half »

« Full year »

Change in plan: +102

(Unit: thousands)



Interim dividends . . . 6 yen (FY2009 5 yen)

Forecast for cash dividends:

Year-end . . . 6 yen (FY2009 7 yen)

Annual . . . 12 yen (FY2009 12 yen)

FY2010 Second Quarter Financial Results



SUZUKI MOTOR CORPORATION



Caution with respect to Forward-Looking Statements

The forward-looking statements mentioned in this document are calculated based on currently available information and assumptions and contain risks and uncertainty.

Please note that the future results may greatly vary by the changes of various factors.

Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rate.
(mainly Yen /US dollar rate, Yen/Euro rate).

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