

<Reference for FY2010 Second Quarter (The 145th Fiscal Year)> [Consolidated]

2 November 2010
SUZUKI MOTOR CORPORATION
(Billion yen)

		FY2009 first half April - September 2009		FY2010 first half April - September 2010		FY2010 full-year forecast April 2010 - March 2011		
Net Sales		1,181.6	(-31.3%)	1,318.8	(+11.6%)	2,550.0	(+3.3%)	
	Domestic Sales	439.4	(-9.1%)	493.0	(+12.2%)	950.0	(-0.3%)	
	Overseas Sales	742.2	(-40.0%)	825.8	(+11.3%)	1,600.0	(+5.5%)	
Operating Income <ratio>		31.8	(-47.5%) <2.7%>	68.8	(+116.1%) <5.2%>	100.0	(+26.0%) <3.9%>	
Ordinary Income <ratio>		39.1	(-43.2%) <3.3%>	74.9	(+91.8%) <5.7%>	110.0	(+17.2%) <4.3%>	
Net Income <ratio>		12.5	(-63.4%) <1.1%>	30.4	(+143.0%) <2.3%>	35.0	(+21.0%) <1.4%>	
General View		Lower earnings on lower sales		Higher earnings on higher sales		Higher earnings on higher sales		
Factors of change in Operating Income	Factors of Increase	Decrease of expenses	+92.8	Change in sales, model mix	+61.9	Change in sales, model mix	+36.6	
		Decrease of R&D expenses	+15.8	Cost reduction	+10.1	Cost reduction	+20.0	
		Decrease of depreciation	+14.3			Decrease of depreciation	+12.0	
		Cost reduction	+8.0					
		Total	+130.9	Total	+72.0	Total	+68.6	
	Factors of Decrease	Change in sales, model mix	-117.4	Increase of expenses	-14.0	Effect of ForEX rates	-33.0	
		Effect of ForEX rates	-42.4	Effect of ForEX rates	-10.5	Increase of expenses	-14.0	
				Increase of R&D expenses	-6.1	Increase of R&D expenses	-1.0	
				Increase of depreciation	-4.4			
		Total	-159.8	Total	-35.0	Total	-48.0	
Foreign Exchange Rates		96 Yen/US\$ 133 Yen/EURO		89 Yen/US\$ 114 Yen/EURO		84 Yen/US\$ (2nd half: 80 Yen) 112 Yen/EURO (2nd half: 110 Yen)		
Capital Expenditures (of which CAPEX of main affiliates)		64.3 (5.7)		69.3 (3.0)		170.0 (10.0)		
Depreciation		58.1		62.5		130.0		
R&D Expenses		44.3		50.4		110.0		
Interest-bearing other than F/S debt		593.8		437.0				
	F/S	75.5		63.5				
Cash Flows	Operating Activities	156.5		166.0				
	Investing Activities	-69.5		-106.8				
	Financing Activities	-16.3		-41.4				
	Current Cash	496.0		585.4				
Operating results by Business	M/C	Sales	142.5 (-49.6%)	131.2 (-8.0%)				
		Operating Income<ratio>	-5.5 (-) <- >	-4.1 (-) <- >				
	A/M	Sales	1,027.8 (-27.3%)	1,168.5 (+13.7%)				
		Operating Income<ratio>	32.3 (-26.0%) <3.1%>	68.4 (+111.8%) <5.9%>				
	M/P	Sales	21.8 (-44.2%)	24.2 (+11.4%)				
		Operating Income<ratio>	2.9 (-53.3%) <13.2%>	3.6 (+27.2%) <15.1%>				
	F/S	Sales	38.2 (+6.4%)	29.3 (-23.5%)				
		Operating Income<ratio>	2.0 (-2.5%) <5.4%>	1.5 (-27.4%) <5.1%>				
Operating results by Geographical Areas	Japan	Sales	681.9 (-33.2%)	813.4 (+19.3%)				
		Operating Income<ratio>	8.9 (-71.9%) <1.3%>	36.7 (+313.4%) <4.5%>				
	Europe	Sales	222.7 (-43.6%)	165.5 (-25.7%)				
		Operating Income<ratio>	3.6 (+59.2%) <1.6%>	1.8 (-49.4%) <1.1%>				
	N.A.	Sales	78.9 (-51.9%)	45.5 (-42.3%)				
		Operating Income<ratio>	-8.9 (-) <- >	-2.1 (-) <- >				
	Asia	Sales	363.1 (-12.8%)	463.7 (+27.7%)				
		Operating Income<ratio>	25.4 (+23.1%) <7.0%>	24.5 (-3.7%) <5.3%>				
	Others	Sales	30.2 (-37.7%)	39.2 (+29.8%)				
		Operating Income<ratio>	0.5 (-63.6%) <1.7%>	2.2 (+332.2%) <5.6%>				
	Number of Consolidated Subsidiaries		137		139			
	Number of Affiliates with application of equity method		37		36			
Number of Employees		51,651		52,759				

* M/C: Motorcycle A/M: Automobile M/P: Marine and Power products, etc. F/S: Financial Services N.A: North America

<Reference for FY2010 Second Quarter (The 145th Fiscal Year)> [Units (Production & Sales)]

2 November 2010

SUZUKI MOTOR CORPORATION

(Thousand units)

<Motorcycles and ATVs>		FY2009 first half		FY2010 first half		FY2010 full-year forecast	
		April - September 2009		April - September 2010		April 2010 - March 2011	
Domestic	Domestic	31	(- 23.7 %)	25	(- 18.6 %)	45	(- 10.1 %)
	Export	50	(- 52.9 %)	60	(+ 18.3 %)	147	(+ 31.5 %)
Domestic production		81	(- 44.8 %)	85	(+ 4.3 %)	192	(+ 18.6 %)
	(of which ATVs)	6	(- 69.2 %)	4	(- 35.9 %)	12	(+ 23.1 %)
Overseas production	Europe	9	(- 52.1 %)	9	(+ 3.4 %)	15	(- 25.4 %)
	North America	1	(- 82.3 %)	3	(+ 85.2 %)	5	(+ 84.6 %)
	Asia	1,157	(- 19.8 %)	1,244	(+ 7.5 %)	2,500	(- 1.6 %)
	Others	98	(- 54.7 %)	78	(- 20.2 %)	187	(+ 6.9 %)
Overseas production		1,265	(- 24.9 %)	1,333	(+ 5.4 %)	2,707	(- 1.2 %)
	(of which ATVs)	3	(- 77.0 %)	5	(+ 44.9 %)	7	(+ 37.9 %)
Production Total		1,346	(- 26.5 %)	1,418	(+ 5.4 %)	2,899	(- 0.1 %)
	(of which ATVs)	9	(- 72.6 %)	8	(- 6.7 %)	19	(+ 28.2 %)
Sales Total	Domestic sales	46	(- 37.4 %)	43	(- 7.1 %)	74	(- 5.4 %)
	Overseas sales	1,388	(- 24.5 %)	1,397	(+ 0.6 %)	2,896	(- 1.5 %)
Sales Total		1,433	(- 25.0 %)	1,439	(+ 0.4 %)	2,970	(- 1.6 %)
	(of which ATVs)	19	(- 49.9 %)	13	(- 33.4 %)	25	(- 33.9 %)

<Automobiles>		FY2009 first half		FY2010 first half		FY2010 full-year forecast	
		April - September 2009		April - September 2010		April 2010 - March 2011	
Domestic production	Mini vehicles	247	(- 14.2 %)	287	(+ 16.0 %)	546	(+ 0.3 %)
	Sub-compact and standard-sized vehicles	31	(- 23.8 %)	30	(- 3.2 %)	67	(+ 16.4 %)
	Export	84	(- 61.2 %)	144	(+ 72.3 %)	273	(+ 24.6 %)
	OEM	58	(- 11.2 %)	85	(+ 47.2 %)	163	(+ 18.4 %)
Domestic production		420	(- 31.1 %)	547	(+ 30.1 %)	1,049	(+ 9.4 %)
Overseas production	Europe	91	(- 40.8 %)	82	(- 9.4 %)	165	(- 8.3 %)
	Asia	638	(+ 15.6 %)	794	(+ 24.5 %)	1,625	(+ 15.6 %)
Overseas production		729	(+ 2.4 %)	876	(+ 20.3 %)	1,790	(+ 12.9 %)
Production Total		1,149	(- 13.1 %)	1,423	(+ 23.9 %)	2,839	(+ 11.6 %)
Sales Total	Mini vehicles	252	(- 9.0 %)	275	(+ 9.1 %)	540	(- 2.6 %)
	Sub-compact and standard-sized vehicles	34	(- 20.8 %)	32	(- 6.8 %)	70	(+ 4.2 %)
	Domestic sales	286	(- 10.6 %)	307	(+ 7.2 %)	610	(- 1.9 %)
	Overseas sales	819	(- 5.1 %)	948	(+ 15.7 %)	1,974	(+ 14.3 %)
Sales Total		1,105	(- 6.6 %)	1,255	(+ 13.5 %)	2,584	(+ 10.0 %)

* Domestic production: CBU + CKD. Overseas production: Units completed at overseas factories.

* Automobiles sales are SUZUKI brand vehicles. However, domestic sales include CHEVROLET brand vehicles as well.

* Overseas sales of FY2010 include forecast in part.

* The forward-looking statements mentioned in the "Reference [Consolidated]" and "Reference [Units (Production & Sales)]" are calculated based on currently available information and assumptions and contain risks and uncertainty.

* Please note that the future results may greatly vary by the changes of various factors. Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rate (mainly Yen/US dollar rate, Yen/Euro rate).