## < Reference for FY2013 (The 148th Fiscal Year) First Six Months> [Consolidated]

November 1, 2013 SUZUKI MOTOR CORPORATION

(Billions of yen) FY2012 Full-year forecast Previous Forecast April 2012 - September 2012 April 2013- September 2013 April 2013 - March 2014 April 2013 -March 2014 Change Change Change Ratio ,370.2 504.3 2,800.0 1,000.0 +0.1% +11.7% 2,800.0 Net Sales 1,226.8 +143.4 +221.7 +8.6% +0.6Domestic Sales 515.1 +14.8% -2.1% -40.9 -3.9% 980.0 +66.4 -10.8+6.3% +2.5% +54.5 +14.5% 455.4 +21.9 428.6 890.0 0.088 Suzuki brand +26.8 86.5 +11.9 +16.0% 48.9 -37.6 -43.5% 110.0 -62.8 -36.4% 100.0 OEM sales 865.9 +17.1% -65.8 -8.5% +154.2 +21.7% 1,800.0 +262.6 1,820.0 Overseas Sales 711.7| Operating Income 90.3 66.1 +1.4+2.2% +24.2 +36.5% 170.0 +25.4 +17.6% 165.0 5.9% 5.4% Margin 6.6% Ordinary Income 70.0 +2.4 +3.6% 92.4 +22.4 +32.0% 180.0 +24.4 +15.7% 180.0 6.7% 5.7% 6.4% 6.4% Margin Net Income 41.9 +9.9 +30.9% 51.7 +9.8 +23.3% 100.0 +19.6 +24.4% 100.0 3.4% 3.6% Margin 3.8% 3.6% Increased sales for Higher earnings General View Higher earnings on unchanged sales Higher earnings on higher sales 2 consecutive periods on higher sales Highest ever income and margin Factors of Increase Change in sales, model mix Effect of ForEX rates +42.5 Effect of ForEX rates +34.2 +42.0 +27.0 +8.3 Change in sales, model mix +17.8 +28.0 Cost reduction Cost reduction +20.9 Decrease of depreciation +1.8 Cost reduction +9.2 Change in sales, model mix -2.6 Factors of Decrease Total +28.5 Total +61.2 Total +90.4 Effect of ForEX rates -16.9 Increase of various expenses -29.4 Increase of various expenses -38.0 -20.0 Increase of R&D expenses -6.3 Increase of depreciation -5.9 Increase of depreciation -16.0 -16.0 Increase of R&D expenses ncrease of R&D expenses Increase of expenses -3.9-1.7-11.0-11.0 Total Total -27.1 -37.0-65.0Effect Effect (2nd half) Effect **USD** 79 Yen -1 Yen 99 Yen +20 Yen 97 Yen 95 Yen 96 Yen Foreign -0.1+6.5 125 Yen 130 Yen FUR 101 Yen -13 Yen +29 Yen +9.6 127 Yen 126 Yen **Exchange Rates** -3.5+13.91.65 Yen and Effect on INR 1.47 Yen -0.32 Yen -9.4 1.70 Yen +0.23 Yen +8.2 1.65 Yen 1.60 Yen +7.6Operating Income 100IDR 0.85 Yen -0.09 Yen -1.7 0.98 Yen +0.13 Yen +3.50.94 Yen 0.90 Yen +3.2 0.97 Yen THB 2.55 Yen -0.11 Yen -0.13.21 Yen +0.66 Yen +2.53.10 Yen 3.00 Yen +3.9 3.10 Yen 240.0 77.0 +21.9 101.0 240.0 +70.7 +24.0 Capital Expenditures 45.8 -1.8 51.7 +5.9 110.0 +16.3 110.0 **Depreciation Expenses** 57.8 +1.7 **R&D Expenses** 130.0 +10.7 +6.3 130.0 Interest-bearing debt 433.4 421.4 -3.4-12.0**Operating Activities** 85.0 -46.4 164.3 +79.3 -82.5 Investing Activities -65.9 -68.2 -16.6-12.9 733.7 +40.8 -8.9 Financing Activities -4.0 Cash Balance +17.0112.7 138.6 +25.9 -25.0 -18.1% +22.9% Sales Operating Income -5.9 -6.6 -1.0+4.9 Margin ģ Sales 1,089.1 +27.1 +2.5% 1,203.5 +114.4 +10.5% results Operating Income +14.9% +17.9 +25.8% 69.2 +8.9 87.1 Margin 6.4% Operating -1.5 -5.5% 28.1 +3.1 +12.2% Sales 25.0 2.8 +49.8% Operating Income -0.9 -25.1% 4.2 +1.4 14.9% Margin 11.1% Sales 768.2 +23.9 +3.2% 792.2 +24.0 +3.1% +21.9% Operating Income 54.4 +15.6 +40.3% 66.4 +12.0 <u>7.1</u>% Geographical Margin 8.4% 149.9 128.3 -34.9 -21.4% +21.6 +16.8% Sales Operating Income -2.3-3.5-3.5 -1.2 Margin þ -0.4% Sales 425.6 -2.0 581.0 +155.4 +36.5% Operating Income 11.4 -7.2 -38.7% 35.0 +23.6 +207.2% Margin .7% 6.0% Operating 84.0 78.2 -5.8 -7.0% Sales Operating Income 0.9 -0.8 -1.7 ŧ Margin 1.1% Number of 135 135 0 -4 Consolidated Subsidiaries Number of Affiliates with 36 -2 37 +1 application of equity method

57,545

+1,971

55,574

+1,285

Number of Employees

<sup>\*</sup> M/C: Motorcycle A/M: Automobile M/P: Marine and Power products, etc

## <Reference for FY2013 (The 148th Fiscal Year) First Six Months> [Units (Production & Sales)]

November 1, 2013 SUZUKI MOTOR CORPORATION

												(1	housand units)
		FY2012 first	FY2013 first six months							FY2013 full-year forecast Revised units			
		six months	(2013.	(July -	September		(April -	- September		(April 2	013 - March		from previous
	112	(AprSep. 2012)	1		Change	Ratio	0.5	Change	Ratio		Change	Ratio	forecast
	Domestic	28	11	14	+1	+5.7%	25	-2	-8.0%	53	+0	+0.9%	
	Export	44	30	29	+7	+31.7%	60	+15	+34.3%	133	+17	+14.7%	-4
	Domestic production	72	42	43	+8	+22.0%	85	+13	+18.1%	186	+17	+10.4%	-4
	(Including ATVs)												
	(ATVs only)	9	4	3	-1	-28.4%	7	-2	-23.8%	13	-4	-23.5%	-2
	Europe	6	-	-	-2	-	-	-6	-	-	-13	-	
	North America	3	2	1	-1	-47.2%	2	-1	-24.8%	5	-1	-13.1%	-2
	China	473	189	175	-65	-27.1%	364	-108	-22.9%			/	
	Indonesia	188	102	118	+33	+39.2%	220	+33	+17.3%				
	India	207	80	104	-12	-10.6%	184	-23	-11.2%				
_	Others	147	75	97	+29	+43.9%	171	+24	+16.4%				
\s	Asia	1,015	446	494	-15	-2.9%	940	-75	-7.4%	1,906	-86	-4.3%	-111
A	Others	40	23	31	+5	+18.4%	54	+14	+34.9%	117	+27	+30.1%	-2
auc	Overseas production	1,064	470	526	-13	-2.4%	996	-68	-6.4%	2,028	-72	-3.4%	-115
es :	(Including ATVs)	1,004		320	-13	-2.470	770	-00	-0.470	2,020	-12	-3.4 /0	-115
Š	(ATVs only)	5	2	2	-0	-11.5%	4	-0	-10.6%	9	+1	+11.4%	-1
)IC	Production Total	1,136	512	570	-5	-0.9%	1,081	-55	-4.8%	2,214	-55	-2.4%	-119
<motorcycles and="" atvs=""></motorcycles>	(Including ATVs)	· ·	312	370	3	0.770		33	4.070		55	2.470	117
	(ATVs only)	14	6	5	-2	-22.3%	11	-3	-19.3%	22	-3	-12.3%	-3
	Domestic sales	38	18	21	+2	+9.4%	38	+1	+1.9%	75	-1	-1.5%	+2
	Europe	32	18	12	-2	-13.0%	30	-1	-4.3%	50	+3	+5.8%	-1
	North America	25	14	10	-0	-0.1%	24	-1	-4.6%	45	+1	+1.4%	-11
	China	419	144	156	-59	-27.3%	301	-118	-28.2%				
	Indonesia	190	112	104	+10	+10.9%	216	+26	+14.0%				
	India	207	83	102	-12	-10.2%	186	-21	-10.2%	_			
	Others	149	72	74	-2	-2.6%	145	-4	-2.4%				
	Asia	965	411	437	-62	-12.4%	848	-117	-12.1%	1,753	-158	-8.3%	-180
	Others	118	53	63	-0	-0.4%	116	-2	-2.1%	238	+5	+2.2%	
	Overseas sales	1,140	496	522	-64	-11.0%	1,018	-122	-10.7%	2,086	-150	-6.7%	-192
	Sales Total	1,140	470	JZZ	-04	-11.070	1,010	-122	-10.770	2,000	-130	-0.770	-172
	(Including ATVs)	1,177	514	543	-62	-10.3%	1,056	-121	-10.3%	2,161	-151	-6.5%	-190
	(ATVs only)	11	5	5	-1	-12.5%	10	-1	-7.8%	23	+1	+2.8%	-3
Ш	(ATV3 OTHY)	11	J	J	-1	- 12.570	10	-1	-7.070	23	TI	+2.070	-3
		E1 (0 0 1 0 C) .											
		FY2012 first				3 first six m					3 full-year fo		Revised units
		six months	(2013.	(July -	September	2013)		- September			013 - March	2014)	from previous
	A Mini hinlar	six months (AprSep. 2012)	AprJun.)		September Change	2013) Ratio	(April -	Change	Ratio	(April 2	013 - March Change	2014) Ratio	from previous forecast
-	Mini vehicles	six months	,	(July -	September	2013)					013 - March	2014)	from previous
_	Sub-compact and	six months (AprSep. 2012)	AprJun.)		September Change	2013) Ratio	(April -	Change	Ratio	(April 2	013 - March Change	2014) Ratio	from previous forecast
_	Sub-compact and standard-sized vehicles	six months (AprSep. 2012) 304 48	AprJun.) 152 17	150	September Change +8 +0	2013) Ratio +5.4% +0.0%	302 38	Change -3 -10	-0.9% -20.3%	(April 2 628 77	013 - March Change +35	2014) Ratio +5.9% -10.0%	from previous forecast +33 +2
=	Sub-compact and standard-sized vehicles Export	six months (AprSep. 2012) 304 48	AprJun.) 152 17 43	150 20 42	Change +8 +0 -13	2013) Ratio +5.4% +0.0% -24.0%	302 38 85	-10	Ratio -0.9% -20.3% -16.9%	(April 2 628 77 154	013 - March Change +35 -9	2014) Ratio +5.9% -10.0% -16.1%	from previous forecast +33 +2 +4
_	Sub-compact and standard-sized vehicles  Export  OEM	six months (AprSep. 2012) 304 48 103 90	AprJun.) 152 17 43 25	150 20 42 25	Change +8 +0 -13 -16	2013) Ratio +5.4% +0.0% -24.0% -39.4%	302 38 85 51	-10 -17 -40	Ratio -0.9% -20.3% -16.9% -44.0%	(April 2 628 77 154 132	013 - March Change +35 -9 -30 -50	2014) Ratio +5.9% -10.0% -16.1% -27.4%	from previous forecast +33 +2 +4 +9
_	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production	six months (AprSep. 2012) 304 48 103 90 545	AprJun.) 152 17 43 25 237	150 20 42 25 238	September Change +8 +0 -13 -16 -22	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5%	302 38 85 51 476	-10 -17 -40 -69	Ratio -0.9% -20.3% -16.9% -44.0% -12.7%	(April 2 628 77 154 132 991	013 - March Change +35 -9 -30 -50 -53	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1%	from previous forecast +33 +2 +4 +9 +48
=	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)	six months (AprSep. 2012) 304 48 103 90 545 522	AprJun.) 152 17 43 25 237 227	150 20 42 25 238 228	September Change +8 +0 -13 -16 -22 -21	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6%	302 38 85 51 476 455	-3 -10 -17 -40 -69 -67	Ratio -0.9% -20.3% -16.9% -44.0% -12.7% -12.8%	(April 2 628 77 154 132 991 953	013 - March Change +35 -9 -30 -50 -53 -48	2014) Ratio +5.9% -10.0% -16.1% -27.4% -4.8%	from previous forecast +33 +2 +4 +9 +48 +50
_	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production	six months (AprSep. 2012) 304 48 103 90 545 522 81	AprJun.) 152 17 43 25 237 227	150 20 42 25 238 228 44	September Change +8 +0 -13 -16 -22 -21 +1	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8%	302 38 85 51 476 455 74	-3 -10 -17 -40 -69 -67	Ratio -0.9% -20.3% -16.9% -44.0% -12.7% -12.8% -8.2%	(April 2 628 77 154 132 991	013 - March Change +35 -9 -30 -50 -53	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1%	from previous forecast +33 +2 +4 +9 +48 +50
_	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)	six months (AprSep. 2012) 304 48 103 90 545 522 81 113	AprJun.) 152 17 43 25 237 227 30 48	150 20 42 25 238 228 44 44	September Change +8 +0 -13 -16 -22 -21 +1 -5	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6%	(April - 302 38 85 51 476 455 74 92	-10 -17 -40 -69 -67 -7	Ratio -0.9% -20.3% -16.9% -44.0% -12.7% -12.8%	(April 2 628 77 154 132 991 953	013 - March Change +35 -9 -30 -50 -53 -48	2014) Ratio +5.9% -10.0% -16.1% -27.4% -4.8%	from previous forecast +33 +2 +4 +9 +48 +50
-	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production (CBU)  Europe	six months (AprSep. 2012) 304 48 103 90 545 522 81	AprJun.) 152 17 43 25 237 227	150 20 42 25 238 228 44	September Change +8 +0 -13 -16 -22 -21 +1	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8%	302 38 85 51 476 455 74	-3 -10 -17 -40 -69 -67	Ratio -0.9% -20.3% -16.9% -44.0% -12.7% -12.8% -8.2%	(April 2 628 77 154 132 991 953	013 - March Change +35 -9 -30 -50 -53 -48	2014) Ratio +5.9% -10.0% -16.1% -27.4% -4.8%	from previous forecast +33 +2 +4 +9 +48 +50
_	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production (CBU)  Europe   China	six months (AprSep. 2012) 304 48 103 90 545 522 81 113 70	AprJun.) 152 17 43 25 237 227 30 48 43 12	150 20 42 25 238 228 44 44	September Change +8 +0 -13 -16 -22 -21 +1 -5	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% -11.2%	(April - 302 38 85 51 476 455 74 92 95 28	-10 -17 -40 -69 -67 -7	Ratio -0.9% -20.3% -16.9% -44.0% -12.7% -12.8% -8.2% -18.7%	(April 2 628 77 154 132 991 953	013 - March Change +35 -9 -30 -50 -53 -48	2014) Ratio +5.9% -10.0% -16.1% -27.4% -4.8%	from previous forecast +33 +2 +4 +9 +48 +50
	Sub-compact and standard-sized vehicles  Export OEM  Domestic production (CBU)  Europe   China   Indonesia	six months (AprSep. 2012) 304 48 103 90 545 522 81 113 70	AprJun.) 152 17 43 25 237 227 30 48 43	150 20 42 25 238 228 44 44 52	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.6% +2.8% -11.2% +35.2%	(April - 302 38 85 51 476 455 74 92 95	-10 -17 -40 -69 -67 -21 +25	Ratio -0.9% -20.3% -16.9% -44.0% -12.7% -12.8% -8.2% -18.7% +35.4%	(April 2 628 77 154 132 991 953	013 - March Change +35 -9 -30 -50 -53 -48	2014) Ratio +5.9% -10.0% -16.1% -27.4% -4.8%	from previous forecast +33 +2 +4 +9 +48 +50
es>	Sub-compact and standard-sized vehicles  Export OEM  Domestic production (CBU)  Europe   China   Indonesia   Thailand	six months (AprSep. 2012) 304 48 103 90 545 522 81 113 70	AprJun.) 152 17 43 25 237 227 30 48 43 12	150 20 42 25 238 228 44 44 52	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% -11.2% +35.2% +148.9%	(April - 302 38 85 51 476 455 74 92 95 28	Change -3 -10 -17 -40 -69 -67 -7 -21 +25 +18	Ratio -0.9% -20.3% -16.9% -44.0% -12.7% -12.8% -8.2% -18.7% +35.4% +189.4%	(April 2 628 77 154 132 991 953	013 - March Change +35 -9 -30 -50 -53 -48	2014) Ratio +5.9% -10.0% -16.1% -27.4% -4.8%	from previous forecast +33 +2 +4 +9 +48 +50
biles>	Sub-compact and standard-sized vehicles  Export OEM  Domestic production (CBU)  Europe China Indonesia Thailand India	six months (AprSep. 2012) 304 48 103 90 545 522 81 113 70 10 525	AprJun.) 152 17 43 25 237 227 30 48 43 12 268	150 20 42 25 238 228 44 44 52 16 283	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% +11.2% +35.2% +148.9% +25.9%	(April - 302 38 85 51 476 455 74 92 95 28 551	Change -3 -10 -17 -40 -69 -67 -7 -21 +25 +18 +26	Ratio -0.9% -10.9% -16.9% -44.0% -12.7% -12.8% -8.2% -18.7% +35.4% +189.4% +4.9%	(April 2 628 77 154 132 991 953 171	013 - March Change +35 -9 -30 -50 -53 -48	2014) Ratio +5.9% -10.0% -16.1% -27.4% -4.8%	from previous forecast +33 +2 +4 +9 +48 +50
mobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others	six months (AprSep. 2012) 304 48 103 90 545 522 81 113 70 10 525 45	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22	150 20 42 25 238 228 44 44 52 16 283	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% +11.2% +35.2% +148.9% +25.9% -0.5%	(April - (Ap	Change -3 -10 -17 -40 -69 -67 -7 -21 +25 +18 +26	Ratio -0.9% -10.9% -16.9% -44.0% -12.7% -12.8% -8.2% -18.7% +35.4% +4.9% -14.7%	(April 2 628 77 154 132 991 953	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4%	from previous forecast +33 +2 +4 +9 +48 +50 -5
utomobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others  Asia	six months (AprSep. 2012) 304 48 103 90 545 522 81 113 70 10 525 45 763	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394	150 20 42 25 238 228 44 44 52 16 283 17 410	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% +11.2% +35.2% +148.9% +25.9% -0.5%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  +41	Ratio -0.9% -10.9% -16.9% -44.0% -12.7% -12.8% -8.2% -18.7% +35.4% +4.9% -14.7%	(April 2 628 77 154 132 991 953 171 1,755 2	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4%	from previous forecast +33 +2 +4 +9 +48 +50 -5
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others  Asia Others	six months (AprSep. 2012) 304 48 103 90 545 522 81 113 70 10 525 45 763	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 1	150 20 42 25 238 228 44 44 52 16 283 17 410 0	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +0 +77	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% +11.2% +35.2% +148.9% +25.9% -0.5% +22.5% +20.4%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  +41  +1 +35	Ratio -0.9% -10.9% -14.0% -12.7% -12.8% -8.2% -18.7% +35.4% +4.9% -14.7% +5.4% - +4.2%	(April 2 628 77 154 132 991 953 171 1,755 2 1,928	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% +13.4% +4.3% - +5.1%	rom previous forecast +33 +2 +4 +4 +9 +48 +50 -5 -23 -28
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others  Asia Others  Overseas production  Production Total	six months (AprSep. 2012) 304 48 103 90 545 522 81 113 70 10 525 45 763 -	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 1 424 662	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +0 +77 +55	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +11.2% +35.2% +148.9% +25.9% -0.5% +22.5% - +20.4% +8.6%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  +41  +1  +35  -34	Ratio -0.9% -10.9% -14.0% -12.7% -12.8% -8.2% -18.7% +35.4% +4.9% -14.7% +5.4% - +4.2% -2.4%	(April 2 628 77 154 132 991 953 171 1,755 2 1,928 2,919	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4%  +4.3% - +5.1% +1.4%	from previous forecast +33 +2 +4 +4 +9 +48 +50 -5 -5 -23 -28 +20
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others  Asia Others  Overseas production  Production Total  Mini vehicles	six months (AprSep. 2012)  304  48  103  90  545  522  81  113  70  10  525  45  763  -  843  1,388  294	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 1 424 662 148	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +77 +55 +7	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% +11.2% +35.2% +148.9% +25.9% -0.5% +22.5% - +20.4% +8.6% +5.1%	(April - (Ap	Change -3 -10 -17 -40 -69 -67 -7 -21 +25 +18 +26 -7 +41 +1 +35 -34	Ratio -0.9% -16.9% -44.0% -12.7% -12.8% -8.2% -18.7% +35.4% +4.9% -14.7% -4.2% -2.4% +2.7%	(April 2 628 77 154 132 991 953 171 1,755 2 1,928 2,919 602	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% +4.3% - +5.1% +1.4% +2.6%	from previous forecast +33 +2 +4 +9 +48 +50 -5 -5 +23 +20 +22
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others Asia Others Overseas production  Production Total  Mini vehicles Sub-compact and	six months (AprSep. 2012) 304 48 103 90 545 522 81 113 70 10 525 45 763 -	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 1 424 662	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +0 +77 +55	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +11.2% +35.2% +148.9% +25.9% -0.5% +22.5% - +20.4% +8.6%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  +41  +1  +35  -34	Ratio -0.9% -10.9% -14.0% -12.7% -12.8% -8.2% -18.7% +35.4% +4.9% -14.7% +5.4% - +4.2% -2.4%	(April 2 628 77 154 132 991 953 171 1,755 2 1,928 2,919	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4%  +4.3% - +5.1% +1.4%	from previous forecast +33 +2 +4 +49 +48 +50 -5 -23 -28 +20 +22
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others  Asia Others  Overseas production  Production Total  Mini vehicles  Sub-compact and standard-sized vehicles	six months (AprSep. 2012)  304  48  103  90  545  522  81  113  70  10  525  45  763  -  843  1,388  294	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 1 424 662 148	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693 154	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +0 +77 -55	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +11.2% +35.2% +148.9% +25.9% -0.5% +22.5% - +20.4% +8.6% +5.1%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  +41  +1  +35  -34  +8  -8	Ratio -0.9% -10.9% -14.0% -12.7% -12.8% -8.2% -18.7% +35.4% +4.9% -14.7% -5.4% -2.4% +2.7% -16.7%	(April 2 628 77 154 132 991 953 171 1,755 2 1,928 2,919 602 80	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4%  +4.3% - +5.1% +1.4% +2.6% -6.3%	from previous forecast +33 +2 +4 +4 +9 +48 +50 -5 -23 +20 +22
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others  Asia Others  Overseas production  Production Total  Mini vehicles  Sub-compact and standard-sized vehicles  Domestic sales	six months (AprSep. 2012)  304  48  103  90  545  522  81  113  70  10  525  45  763  -  843  1,388  294  47	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 11 424 662 148 19	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693 154 20 174	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +7 -55 +7 -3 +5	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +12.8% +11.2% +35.29 +25.9% -0.59 +22.5% -11.2% +8.6% +5.1% -11.2% +2.9%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  +41  +1  +35  -34  +8  -8  -0	Ratio -0.9% -20.3% -16.9% -44.0% -12.7% -12.8% -8.2% +8.7% +35.4% +189.4% -14.7% - +4.2% -2.4% +2.7% -16.7% -0.0%	(April 2 628 77 154 132 991 953 171 1,755 2 1,928 2,919 602 80 682	013 - March Change +35 -9 -30 -50 -53 -48 +20 +72 +2 +94 +41 +16 -5 +10	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4%  +4.3% - +5.1% +2.6% -6.3% +1.5%	from previous forecast +33 +2 +44 +9 +48 +50 -5 -5 +22 +22 +22 +22
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others Asia Others Overseas production  Production Total  Mini vehicles Sub-compact and standard-sized vehicles  Domestic sales  Europe	six months (AprSep. 2012)  304  48  103  90  545  522  81  113  70  10  525  45  763  -  843  1,388  294  47  341	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 1 424 662 148 19 167	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693 154 20 174 49	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +7 -3 -3 -5 -0	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +12.8% -11.2% +35.2% +148.9% -0.5% +22.5% - +20.4% +8.6% +5.1% -11.2% -2.9% -0.1%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  +41  +1  +35  -34  +8  -8  -0  -6	Ratio -0.9% -20.3% -16.9% -44.0% -12.7% -12.8% -8.2% +18.4% +18.4% +4.9% -14.7% - +4.2% -2.4% +2.7% -16.7% -0.0% -6.1%	(April 2 628 77 154 132 991 953 171 1,755 2 1,928 2,919 602 80 682 211	013 - March Change +35 -9 -30 -50 -53 -48 +20 +72 +2 +94 +41 +16 -5 +10 +14	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4%  +4.3% - +5.1% +1.4% +2.6% -6.3%	from previous forecast +33 +2 +4 +4 +9 +48 +50 -5 -5 +22 +22 +22
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others Asia Others Overseas production  Production Total  Mini vehicles Sub-compact and standard-sized vehicles  Domestic sales  Europe   China	six months (AprSep. 2012)  304  48  103  90  545  522  81  113  70  10  525  45  763  -  843  1,388  294  47  341  104	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 11 424 662 148 19 167 49	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693 154 20 174 49	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +0 +77 +55 -7 -3 -5 -6	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% +148.9% +148.9% +25.9% -0.5% +20.4% +5.1% -11.2% +2.9% -0.1% -0.1%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  +41  +1  +35  -34  +8  -8  -0  -6  -13	Ratio -0.9% -16.9% -44.0% -12.7% -12.8% -8.2% -18.7% +35.4% +14.9% -14.7% -2.4% +2.7% -16.7% -0.0% -6.1% -11.4%	(April 2 628 77 154 132 991 953 171 1,755 2 1,928 2,919 602 80 682 211 (Supplement	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4% +5.1% +2.6% -6.3% +1.5% +7.2%	from previous forecast +33 +2 +4 +4 +9 +48 +50 -5 -5 +22 +22 +22
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others Asia Others Overseas production  Production Total  Mini vehicles Sub-compact and standard-sized vehicles  Domestic sales  Europe  China Indonesia	six months (AprSep. 2012)  304  48  103  90  545  522  81  113  70  100  525  45  763  -  843  1,388  294  47  341  104  115  64	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 1444 662 148 19 167 49 53	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693 154 20 174 49 49 42	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +7 -3 +5 -0 -6 +7	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% +148.9% +0.5% +22.5% - +20.4% +5.1% -11.2% +2.9% -0.1% -0.1% -10.7% +21.3%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  +41  +1  +35  -34  +8  -8  -0  -6  -13  +16	Ratio -0.9% -16.9% -44.0% -12.7% -12.8% -8.2% -18.7% +35.4% +14.9% -14.7% - +4.2% -2.4% -16.7% -0.0% -6.1% -11.4% +24.4%	(April 2 628 77 154 132 991 953 171 1,755 2 1,928 2,919 602 80 682 211 (Supplemel Full-year safety	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4% +5.1% +2.6% -6.3% +1.5% +7.2%	from previous forecast +33 +2 +4 +4 +9 +48 +50 -5 -5 +22 +22 +22
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others Asia Others Overseas production  Production Total  Mini vehicles Sub-compact and standard-sized vehicles  Domestic sales  Europe  China Indonesia Thailand  India Others Overseas production	six months (AprSep. 2012)  304  48  103  90  545  522  81  113  70  10  525  45  763  -  843  1,388  294  47  341  104  115  64	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 11 424 662 148 19 167 49 53 37	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693 154 20 174 49 49 42 13	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +0 +77 +55 -7 -3 +5 -0 -6 +7 +6	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% -11.2% +148.9% -0.5% +22.5% - +20.4% +5.1% -11.2% +2.9% -0.1% -10.7% +21.3% +73.1%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  +41  +1  +35  -34  +8  -0  -6  -13  +16  +13	Ratio -0.9% -16.9% -44.0% -12.7% -12.8% -8.2% -18.7% +35.4% +4.9% -14.7% -5.4% -14.7% -16.7% -0.0% -6.1% -11.4% +24.4% +100.4%	154 132 991 953 171  1,755 2 1,928 2,919 602 80 682 211 (Supplement Full-year sale expected to the sale of the sal	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4% +5.1% +2.6% -6.3% +1.5% +7.2% are ged	from previous forecast +33 +2 +4 +4 +9 +48 +50 -5 -5 +22 +22 +22
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others  Asia Others  Overseas production  Production Total  Mini vehicles  Sub-compact and standard-sized vehicles  Domestic sales  Europe  China Indonesia Thailand India	six months (AprSep. 2012)  304  48  103  90  545  522  81  113  70  10  525  45  763  -  843  1,388  294  47  341  104  115  64  13  473	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 11 424 662 148 19 167 49 53 37 12 245	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693 154 20 174 49 49 42 13 242	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +0 +77 +55 -7 -3 +5 -0 -6 +7 +6 +32	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% -11.2% +148.9% +22.5% - +20.4% +8.6% +5.19 -11.2% -11.2% +2.9% -0.1% -10.7% +21.3% +73.1% +15.1%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  +41  +1  +35  -34  +8  -8  -0  -6  -13  +16  +13  +14	Ratio -0.9% -16.9% -44.0% -12.7% -12.8% -8.2% -18.7% +35.4% +14.9% -14.7% -14.7% -16.7% -0.0% -6.1% -11.4% +24.4% +100.4% +2.9%	154 132 991 953 171  1,755 2 1,928 2,919 602 80 682 211 (Supplement Full-year sale expected to the sale of the sal	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4% +5.1% +2.6% -6.3% +1.5% +7.2% are ged	from previous forecast +33 +2 +4 +4 +9 +48 +50 -5 -5 +22 +22 +22
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe  China Indonesia Thailand India Others  Asia Others  Overseas production  Production Total  Mini vehicles  Sub-compact and standard-sized vehicles  Domestic sales  Europe  China Indonesia Thailand India Others  Others  China Indonesia Thailand India Others	six months (AprSep. 2012)  304  48  103  90  545  522  81  113  70  10  525  45  763  -  843  1,388  294  47  341  104  115  64  13  473  63	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 11 424 662 148 19 167 49 53 37 12 245 27	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693 154 20 174 49 49 49 42 26	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +0 +77 +55 -7 -3 +5 -0 -6 +7 +6 +32 +2	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% -11.2% +148.9% +22.5% - +20.4% +8.6% +5.1% -11.2% +2.9% -0.1% -10.7% +21.3% +73.1% +6.8%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  -41  +11  +35  -34  +8  -0  -6  -13  +16  +13  +14  -10	Ratio -0.9% -16.9% -14.0% -12.7% -12.8% -8.2% -18.7% +35.4% +14.9% -14.7% -14.7% -16.7% -0.0% -6.1% -11.4% +24.4% +100.4% +2.9% -16.3%	(April 2 628 77 154 132 991 953 171 1,755 2 1,928 2,919 602 80 682 211 (Supplement Full-year salex expected to compared 15 628 15 638 1	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4% +5.1% +2.6% -6.3% +7.2% are ged iscal year	from previous forecast  +33 +2 +4 +9 +48 +50 -5  -23 -28 +20 +22 -9
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe    China   Indonesia   Thailand   India     Others   Asia   Others     Sub-compact and standard-sized vehicles     Domestic sales     Europe     China   Indonesia     India   Others   Overseas production     Sub-compact and standard-sized vehicles     Domestic sales     Europe     China   Indonesia   Thailand   India     Others   Asia     Others   Asia	six months (AprSep. 2012)  304  48  103  90  545  522  81  113  70  10  525  45  763  -  843  1,388  294  47  341  104  115  64  13  473  63  728	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 11 424 662 148 19 167 49 53 37 12 245 27 374	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693 154 20 174 49 49 49 42 26 372	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +0 +77 +55 -7 -3 +5 -0 -6 +7 +6 +32 +2 +40	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% +11.2% +35.2% +148.9% +25.5% - +20.4% +8.6% +5.1% -11.2% -11.2% +2.9% -0.1% -10.7% +21.3% +73.1% +6.8% +12.2%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  -41  +11  +35  -34  +8  -0  -6  -13  +16  +13  +14  -10  +19	Ratio -0.9% -16.9% -44.0% -12.7% -12.8% -8.2% -18.7% +35.4% +4.9% -14.7% -5.4% -2.4% -2.4% -16.7% -11.4% +24.4% +100.4% +2.9% -16.3% +2.5%	(April 2 628 77 154 132 991 953 171 1,755 2 1,928 2,919 602 80 682 211 (Supplement Full-year se expected to compared 1,639	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4% +2.6% -6.3% +7.2% are ged iscal year +3.2%	from previous forecast  +33 +2 +4 +9 +48 +50 -5  -23 -28 +20 +22 -9 -42
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe    China   Indonesia   Thailand   India   Others  Asia   Others  Overseas production  Production Total    Mini vehicles   Sub-compact and standard-sized vehicles   Domestic sales   Europe   China   Indonesia   Thailand   India   Others  Asia   Others   Others	six months (AprSep. 2012)  304  48  103  90  545  522  81  113  70  10  525  45  763  -  843  1,388  294  47  341  104  115  64  13  473  63  728	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 11 424 662 148 19 167 49 53 37 12 245 27 374	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693 154 20 174 49 49 49 42 26 372 42	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +7 -3 +55 -0 -6 +7 +6 +32 +2 +40 -10	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% -11.2% +35.2% +148.9% +25.9% +22.5% - +20.4% +8.6% +5.1% -11.2% -11.2% -10.7% +21.3% +73.1% +6.8% +12.2% -18.7%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  +41  +35  -34  +8  -8  -0  -6  -13  +16  +13  +14  -10  +19 -15	Ratio -0.9% -10.9% -14.0% -12.7% -12.8% -8.2% -18.7% +35.4% +4.9% -14.7% -14.7% -14.7% -16.7% -0.0% -6.1% -11.4% +24.4% +100.4% +2.9% -16.3% +2.5% -14.3%	(April 2 628 77 154 132 991 953 171 1,755 2 1,928 2,919 602 80 682 211 (Supplement Full-year szexpected tr. compared 1,639 176	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4% +2.6% -6.3% +1.5% +7.2% are ged iscal year +3.2% -13.7%	rom previous forecast +33 +2 +4 +9 +48 +50 -5 -5 +22 +22 +21 +11
<automobiles></automobiles>	Sub-compact and standard-sized vehicles  Export  OEM  Domestic production  (CBU)  Europe    China   Indonesia   Thailand   India     Others   Asia   Others     Sub-compact and standard-sized vehicles     Domestic sales     Europe     China   Indonesia     India   Others   Overseas production     Sub-compact and standard-sized vehicles     Domestic sales     Europe     China   Indonesia   Thailand   India     Others   Asia     Others   Asia	six months (AprSep. 2012)  304  48  103  90  545  522  81  113  70  10  525  45  763  -  843  1,388  294  47  341  104  115  64  13  473  63  728	AprJun.) 152 17 43 25 237 227 30 48 43 12 268 22 394 11 424 662 148 19 167 49 53 37 12 245 27 374	150 20 42 25 238 228 44 44 52 16 283 17 410 0 455 693 154 20 174 49 49 49 42 26 372	September Change +8 +0 -13 -16 -22 -21 +1 -5 +13 +10 +58 -0 +75 +0 +77 +55 -7 -3 +5 -0 -6 +7 +6 +32 +2 +40	2013) Ratio +5.4% +0.0% -24.0% -39.4% -8.5% -8.6% +2.8% +11.2% +35.2% +148.9% +25.5% - +20.4% +8.6% +5.1% -11.2% -11.2% +2.9% -0.1% -10.7% +21.3% +73.1% +6.8% +12.2%	(April - (Ap	Change  -3  -10  -17  -40  -69  -67  -7  -21  +25  +18  +26  -7  -41  +11  +35  -34  +8  -0  -6  -13  +16  +13  +14  -10  +19	Ratio -0.9% -16.9% -44.0% -12.7% -12.8% -8.2% -18.7% +35.4% +4.9% -14.7% -5.4% -2.4% -2.4% -16.7% -11.4% +24.4% +100.4% +2.9% -16.3% +2.5%	(April 2 628 77 154 132 991 953 171 1,755 2 1,928 2,919 602 80 682 211 (Supplement Full-year se expected to compared 1,639	013 - March Change	2014) Ratio +5.9% -10.0% -16.1% -27.4% -5.1% -4.8% +13.4% +2.6% -6.3% +7.2% are ged iscal year +3.2%	from previous forecast  +33  +2  +4  +9  +48  +50  -5  -23  -28  +20  +22  -9  -42  +11  -40

30

31

110

OEM Sales (Not included in figures above)

-20

-39.2%

-49

62

-44.1%

<sup>\*</sup> Domestic production: CBU + CKD. Overseas production: Units completed at overseas factories(excluding CKD from Japan).

\* Sales are SUZUKI brand vehicles (Including license-built vehicles in part). Overseas sales of FY 2013 include forecast in part.

\*"Change" and "Ratio" mentioned in the "Reference [Consolidated]" and "Reference [Units (Production & Sales)]" are the amounts compared to the same period of previous year.

<sup>\*</sup> The forecasts mentioned in the "Reference [Consolidated]" and "Reference [Units (Production & Sales)]" are based on currently available information and assumptions, contain risks and uncertainty, and do not constitute guarantees of future achievement.

Please note that the future results may greatly vary by the changes of various factors. Those factors, which may influence the future results, include economic conditions and the trend of demand in major markets and the fluctuations of foreign exchange rate (mainly US dollar/Yen rate, Euro/Yen rate Indian Rupee/Yen rate)